

# Blueprint To PARTNERSHIP

Where Construction Meets Campus Vision

Fall 2025 | Issue 02

## Fall Forward: Facilities Focus on Campus Projects

### Did You Know? Facilities Management is Kicking Off a Monumental Project Season!

Welcome back to campus! The energy of returning students is matched only by the buzz of activity as Facilities Management officially kicks off an ambitious season of improvements. The start of the academic year marks not only the beginning of classes but also the start of new projects. Headlining our efforts is the massive Richardson Stadium Expansion Project, a multi-year effort that will redefine our athletics precinct and fan experience. Simultaneously, we are breaking ground on the smaller, yet highly impactful, Loy Witherspoon Center for Meditation & Reflection. This project is a perfect example of our commitment to improving both the grand physical structures and the essential quality-of-life spaces that collectively enhance the student experience and the overall face of the university. We look forward to sharing the progress of these vital projects with you throughout the fall.

### Want to Get Involved?

Throughout this newsletter, we'll be discussing how you can participate in our upcoming projects and the steps to get involved.

## What's Inside This Issue: Your guide to Partnering with UNC Charlotte

1. Your Next Opportunity
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# Land Your Next Opportunity

## Register as a Vendor

This is an automated process that prepares your organization to accept University business. To get started, email [HUBProgramFM@charlotte.edu](mailto:HUBProgramFM@charlotte.edu) and state you want to become a registered vendor.

## Visit our Website

UNC Charlotte's HUB website has a number of resources that can help inform and update you on our latest projects, resources, and opportunities.



<https://facilities.charlotte.edu/vendor-opportunities/>

## Pre-Qualification

Contractors interested in Informal construction work (under \$500,000) at must provide a qualifications package. See website for more details!

## Get Involved

Attend Pre-bid meetings, participate in networking events, and reach out to the HUB Program Manager and Project Managers for more information on projects that match your companies expertise.



*Visit Our Website*



# A Look Ahead

## Unlock Future Opportunities with the UNC Charlotte Project Pipeline

The UNC Charlotte Project Pipeline serves as your comprehensive, publicly posted, and monthly updated view of all future construction projects at the University. This valuable resource provides transparency across construction projects, from informal opportunities (under \$500K) to formal bid projects (\$500K+) and potential direct awards. The Pipeline is a dynamic snapshot in time, updated by the HUB Manager in conjunction with Project Managers. Please keep in mind that projects can be filled, awarded, or completed between updates. Timely action is the key once you identify an opportunity.

The best way to view the pipeline is to check the projected size, timing, and scopes on the list, making sure you select projects that align with your company's ability and availability. Based on these factors, and successful prequalification (if applicable), your firm may be invited to participate in the pre-bid process. To learn more about a specific project, inquire about participation, or discuss prequalification requirements, please contact the Facilities Management HUB Program directly at [HUBProgramFM@charlotte.edu](mailto:HUBProgramFM@charlotte.edu).



Loy Witherspoon Center for Meditation & Reflection PreBid



*Project Pipeline*

## Past Projects + Bid Tabs = Strategic Planning



We provide two crucial resources that serve as powerful data points: the Past Projects page and the Bid Tabs page.

The Past Projects page is a comprehensive archive of older Requests for Proposals (RFPs), providing a detailed look at the University's historical needs and priorities.

- Reviewing past project scopes and requirements allows you to gain a deep understanding of the specific challenges and deliverables the University has sought in the past.
- This archive helps you accurately gauge the University's expectations for project size, complexity, and specialized needs. It is your primary tool for anticipating future needs. It allows you to prepare your company and fill in any technical gaps in your experience to prepare ahead of time for future RFPs.

The Bid Tabs page offers perhaps the most valuable insight by showing the actual bid results of past projects. This transparent resource goes beyond the project description to provide concrete financial data.

- The bid tabs reveal the bid amounts from all participating firms—both successful and unsuccessful. Analyzing this data provides a clear view of the prevailing pricing for similar projects.
- By understanding what has constituted a successful (or unsuccessful) bid price in the past, your firm can benchmark its own costs, refine its pricing model, and develop a more competitive financial strategy for future proposals. This data is essential for determining how aggressively or conservatively to price your services.



## 👋 Meet Our Team: Ready to Partner on Your Next Project!

### LaKeya Hewlin | University Program Associate

We're excited to introduce you to one of the most essential members of the UNC Charlotte Project Management team.

Consider LaKeya your first step for getting involved with our construction and design projects. Her job is all about making things easier for our contractors and vendors:

- She handles HUB outreach and posts project ads, clearly communicating available opportunities.
- She coordinates 'meet & greets' and 'lunch & learns'—your best way to connect with our facilities management group.
- She supports our Project Managers with contract routing to keep projects moving forward.

LaKeya brings 10 years of experience as a Logistics Planner in the Air National Guard, which instilled her philosophy of "clear, timely, and transparent" communication.

*"I've learned to over-communicate rather than assume. My philosophy is to be clear, timely, and transparent. I try to ask questions early and make sure everyone is aligned to prevent any surprises."*

LaKeya has worked on projects, from a quick demolition and equipment order to managing the campus's Greek banner installation. The biggest takeaway? Even small projects require clear communication and quick decision-making.

She especially values partners who are clear, prepared, and provide timely updates, making the teamwork smooth.

LaKeya is particularly passionate about our efforts to create real opportunities for HUB firms. She's seen firsthand how inclusive engagement strengthens our partnerships and is excited to continue developing their skills right here at UNC Charlotte!

For more information on upcoming projects please visit our website:  
<https://facilities.charlotte.edu/vendor-opportunities/>



# Meet & Greet

## Connecting for Future Collaborations



Did you know that we have targeted meet and greets with our PMs? The primary goal of these sessions is to provide selected firms with crucial exposure and face time, allowing our Project Managers to put a face to a name, and evaluate capabilities directly. This personal connection is vital, as it makes it significantly easier for PMs to build trust, vet potential new partners, and confidently expand our vendor network when project scopes allow. During the session, invited firms are asked to present a comprehensive overview of their business, covering several key areas:

- **Company History and Core Team:** An introduction to the firm's background, key personnel, and organizational structure.

- **Capabilities and Portfolio:** A detailed presentation of the firm's specific skill sets and a portfolio of past projects that demonstrate relevant experience.
- **University Alignment:** Showcase of current, relevant work that specifically aligns with the university's present and future needs.
- **Work Sought:** Specification of the types of work (by size, scope, and trade) the firm is currently seeking from UNC Charlotte.

Our attending PMs actively participate in a Q&A session, ensuring the conversation is mutually beneficial.

- This provides a vital opportunity to ask PMs about general university needs, procedural challenges, and long-term goals.
- This time allows our PMs to ask targeted questions about a firm's specific experience and expertise, probing into details that a standard proposal may not reveal.



**Coming  
Soon!**

# **CONSTRUCTION OUTREACH EVENT 2026!!!**



**Thanks for reading!  
Stay tuned for our  
next issue this  
Winter!**

**Stay Connected:** For more information on current and future opportunities, please visit our website at [facilities.charlotte.edu/vendor-opportunities/](https://facilities.charlotte.edu/vendor-opportunities/) or contact us at [HUBProgramFM@charlotte.edu](mailto:HUBProgramFM@charlotte.edu).