

# Blueprint To PARTNERSHIP

Where Construction Meets Campus Vision

Summer 2025 | Issue 01

## Summer Surge & Strategic Starts!

### Did You Know? UNC Charlotte's Facilities Management Team Maximizes the Quiet Summer Months!

As students head home for summer break, UNC Charlotte's Facilities Management (FM) group kicks into high gear! We strategically take advantage of the quieter academic periods to tackle a significant amount of construction and heavy lifting across campus. This summer, expect to see even more activity as we push forward on critical projects, ensuring our campus facilities are continually improving for the upcoming academic year.

July 1st marks the beginning of a new fiscal year, and with it comes a fresh wave of new projects and strategic initiatives. This is a crucial time for FM as we lay the groundwork for a year of planning, development, and significant campus enhancements.

### Want to Get Involved?

Throughout this newsletter, we'll be discussing how you can participate in our upcoming projects and the steps to get involved.

## What's Inside This Issue: Your guide to Partnering with UNC Charlotte

1. Your Next Opportunity
2. A Look Ahead
3. Contracting Informational Session
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# Land Your Next Opportunity

## Register as a Vendor

This is an automated process that prepares your organization to accept University business. To get started, email [HUBProgramFM@charlotte.edu](mailto:HUBProgramFM@charlotte.edu) and state you want to become a registered vendor.

## Visit our Website

UNC Charlotte's HUB website has a number of resources that can help inform and update you on our latest projects, resources, and opportunities.



<https://facilities.charlotte.edu/vendor-opportunities/>

## Pre-Qualification

Contractors interested in Informal construction work (under \$500,000) at must provide a qualifications package. See website for more details!

## Get Involved

Attend Pre-bid meetings, participate in networking events, and reach out to the HUB Program Manager and Project Managers for more information on projects that match your companies expertise.



Visit Our Website





# A Look Ahead


## UNC Charlotte Project Pipeline:

The UNC Charlotte Project Pipeline is your essential, publicly posted, and monthly updated resource for all upcoming construction projects. Find opportunities from informal (under \$500K) to formal (\$500K+) and direct awards.

Key Benefits:

 Transparency: See all projects for fair access.

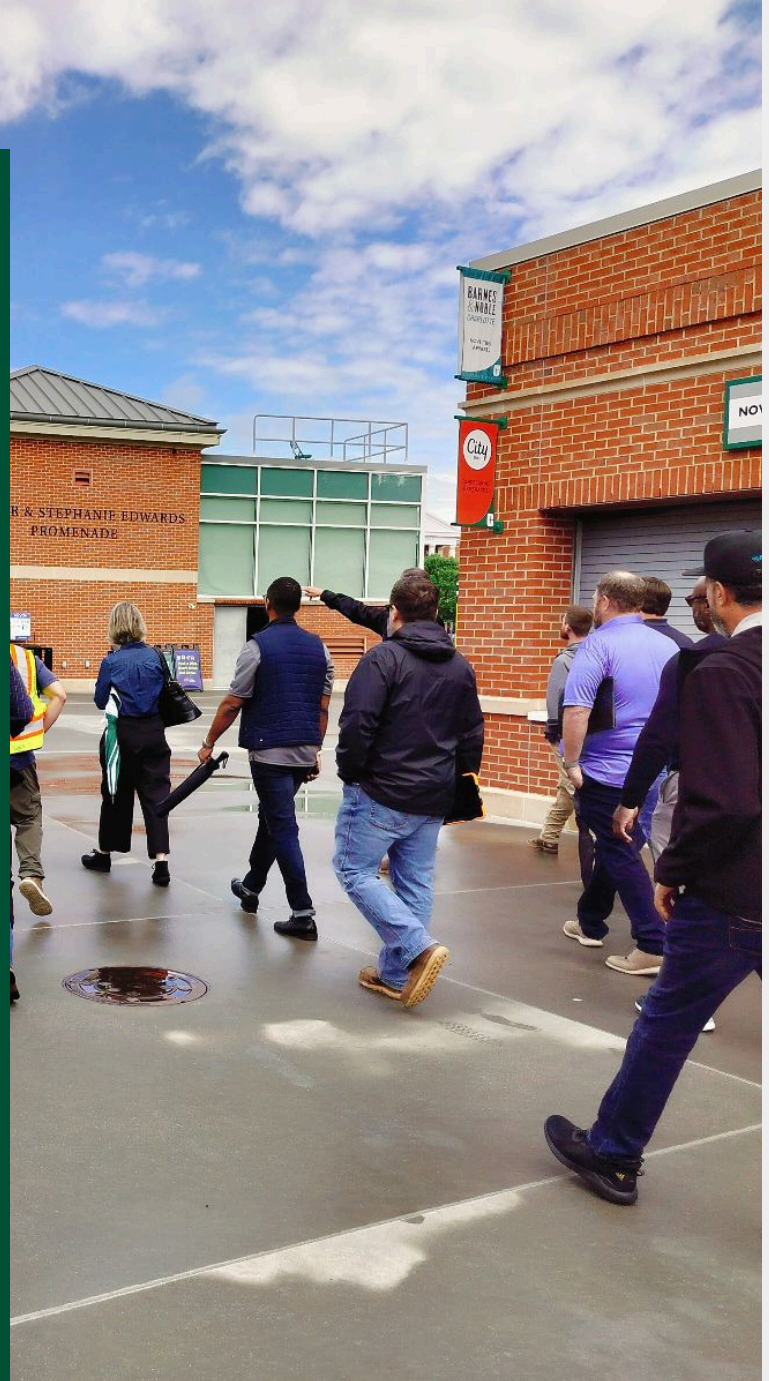
 Preparation: Plan your bids early.

 Engagement: Prequalify and ask Project Managers questions directly.

## New Vendor Website & Purchasing Opportunities

Our Vendor Opportunities website is getting a major update with a user-friendly design and an all-new video library to maximize your opportunities.

Also, our HUB Program and Purchasing Department are partnering to bring you more resources, and webinars. We're making it easier for you to connect and succeed with UNC Charlotte!



*Project Pipeline*

# CONTRACTING INFORMATIONAL SESSION

PURCHASING, DESIGN, & CONSTRUCTION

Navigating UNC Charlotte's Design,  
Construction, & Purchasing Opportunities

Are you a contractor eager to work with UNC  
Charlotte?

Join us for an informational session to learn  
directly from our experts!

Trever Swint, Assistant Director of Purchasing |  
HUB Coordinator  
Ellie Festger, HUB Program Manager |  
Facilities Management

LOCATION: CO-LAB at UNC Charlotte Center City  
301 E 9<sup>th</sup> St, Charlotte, NC 28202

DATE: July 17, 2025

TIME: 2 PM - 4 PM

\*Light refreshments will be served.

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CO-LAB AT UNC CHARLOTTE  
CENTER CITY



Upcoming  
Opportunity to  
Connect &  
Learn





# The Power of the PreBid



## Why Pre-Bid Meetings are a Must for Your Business.

Looking to secure more profitable projects and build strong partnerships? Pre-bid meetings are crucial! These aren't just formalities; they're your chance to:

- **Gain Clear Understanding:** Get direct insights into project scope, specs, and timelines, helping you submit a more accurate and competitive bid.
- **Clarify Doubts:** Ask real-time questions and get answers that level the playing field for all bidders.
- **Spot Opportunities & Risks:** Site visits (often included) let you identify challenges, helping you price accurately and mitigate risks.

- **Network for Future Success:** Meet general contractors and other key decision-makers, leading to future collaborations.
- **Competitive Edge:** Observe competitors and gain insights to refine your own strategy.
- **Good Faith Efforts:** Attending also demonstrates good faith efforts and is often required to qualify. Always check the requirements!

Ultimately, pre-bid meetings empower you to craft a more informed, accurate, and successful bid. Don't just attend; come prepared to learn, connect, and position your business for growth.





# Recap News & Events



Our **Construction Outreach Event** was a success! Local businesses connected with Facilities Management, our HUB Program, and 10 leading Charlotte construction firms.

Attendees enjoyed networking, met Associate Vice Chancellor Owen Cooks and our Project Managers, and learned about our new Prequalification Process and Project Pipeline!



We were thrilled to participate in UNC Charlotte's **HUB Expo 2025**, "The Power of Networking: Making Connections that Make Cents."

Our team had a vendor table, engaging with countless small and HUB businesses to discuss future project partnerships. We also hosted a learning session on navigating contracting opportunities within Design and Construction, sharing insights on securing valuable contracts.



**Congratulations** to Heartland Contracting LLC! The construction team responsible for the UNC Charlotte Remembrance Memorial received a Certificate of Merit for excellence in construction from the State Building Commission on March 6th, during the Annual State Construction Conference.



**Thanks for reading!**  
**Stay tuned for our next issue this Fall!**

**Stay Connected:** For more information on current and future opportunities, please visit our website at [facilities.charlotte.edu/vendor-opportunities/](https://facilities.charlotte.edu/vendor-opportunities/) or contact us at [HUBProgramFM@charlotte.edu](mailto:HUBProgramFM@charlotte.edu).