

Facilities Management

Strategic Planning Session

Fourth Quarter – Fiscal Year 2011 July 27, 2011



... Creating a Campus of Distinction



"In business, words are words, explanations are explanations, promises are promises, but only performance is reality."

-- Harold Geneen, industrialist

GOAL #1

Improve Maintenance and Operation on the Campus



"Careful planning helps us maintain a sense of perspective, purpose and ordered priorities."

-- Stephen Covey, Author and Speaker

GOAL #2

Successfully Adapt Existing Facilities to Meet New Requirements



"The greater danger for most of us lies not in setting our aim too high and falling short, but in setting our aim too low and achieving our mark."

-- Michelangelo, Artist

GOAL #3

Deliver New Facilities that Support the University's Mission



"People don't want to communicate with an organization or a computer.

They want to talk to a real, live, responsive, responsible person who will listen and help them get satisfaction."

GOAL #4

- Theo Michelson, State Farm Insurance

Perfect a Customer Focused Organization





"All growth depends upon activity. There is no development physically or intellectually without effort, and effort means work."

-- Calvin Coolidge,30th U.S. president

GOAL #5

Develop a Valued,
Well-trained, Motivated and
Diverse Workforce



"The more positive you are when you think and work toward your goals, the faster you achieve them."

-- Brian Tracy, Speaker, Author, Consultant

GOAL #6

Promote Good Stewardship



Balance Score Card CUSTOMER Perspective

Strategic Objectives:

Work Request Process, Housekeeping Processes,
Improve Process Reliability, Increase On-Time Delivery,
Informal Project Administration,
Enhance Customer Satisfaction

Facilities Management Strategic Planning Session - Fourth Quarter FY 2011

Lead F. O.

GOAL #1 – Improve maintenance and operations of the Campus

Strategy: 1.3 Improve Work Request Process

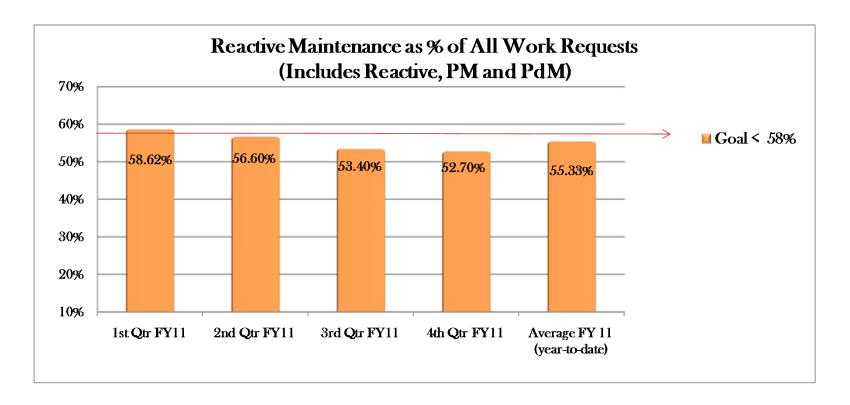
Objective: 1.3.1 Decrease Percentage of Reactive Work Requests to less than 58%

Measure: Percentage (Number of reactive work requests divided by total number of work requests including PM and predictive work requests)

(APPA Benchmark)

Goal: Percentage to average < 58% for year.

Balanced Scorecard Category: Customer Service





GOAL #1 – Improve Facilities Operations

Strategy: 1.3 Improve Work Request Process

Objective: 1.3.1 Decrease Percentage of Reactive Work Requests to < 58%



ACTION PLAN

- Actions Complete
 - 1 Reviewed Chillers, and Fire pump PM's added missing PMs.
- Actions Planned
 - 1 Continue to build PM program to cover all equipment.
 - a) Continue work with Auxiliary Services
 - 2 Continue increasing predictive maintenance measures as funds permit.
 - 3 Continue review of reactive work requests for routine services that should be moved to "scheduled services," or PM.

Facilities Management Strategic Planning Session - Fourth Quarter FY 2011

GOAL #1 – Improve maintenance and operations of the Campus

Strategy: 1.3 Improve Work Request Process

Objective: 1.3.2 Decrease Work Request Cycle Time by 5%

Measure: Hours from work request submission to work complete status (for WR's not requiring parts).

Goal: Less than 719 quarterly average for the year

Balanced Scorecard Category: Internal Business Process

Archibus
Report
In error
FIS Contacted

Lead F. O.

STATUS

GOAL #1 – Improve Facilities Operations

Strategy: 1.3 Improve Work Request Process

Objective: 1.3.2 Decrease Non-emergency Work Request Cycle Time by 5%



ACTION PLAN

Actions Complete

- 1 Continued emphasis on over 14 day and 30 day reports by supervisors and managers.
- 2 Continued review of unassigned WR's by supervisors and managers.
- 3 Continued review of PM and other work assignments and completions with technicians.
- 4 Review the manner in which data is used to calculate cycle time with FIS to ensure accuracy.

Actions Planned

1 – Emphasize Facilities Operations OP-16 Timely and Accurate Handling/Processing of WRs.

Facilities Management Strategic Planning Session – Fourth Quarter FY 2011

GOAL #1 – Improve maintenance and operations of the Campus

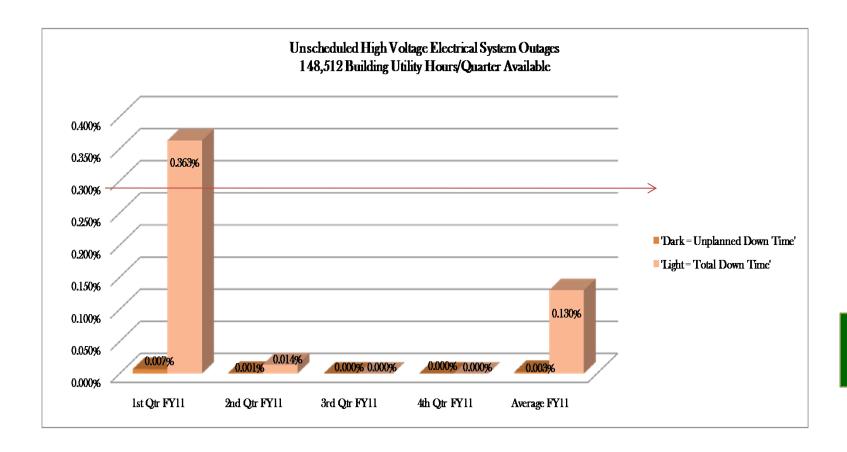
Strategy: 1.5 Improve Reliability

Objective: 1.5.3 Reduce Unscheduled High Voltage Electrical System Outages by 10%

Measure: Percentage of time system is fully operational (Hours of Outage divided by Total Hours in Quarter)

Goal: Less than .0069 for year.

Balanced Scorecard Category: Internal Business Process





GOAL #1 – Improve Facilities Operations

Lead F. O.

Strategy: 1.5 Improve Reliability

Objective: 1.5.3 Reduce Unscheduled High Voltage Electrical System Outages by 10%

ACTION PLAN

- Actions Complete
 - 1 Completed PM's as scheduled.
 - 2 Completed first half of thermal scanning.
- Actions Planned
 - 1 Continue PM's.
 - 2 Prepare program for major equipment repairs and replacement.
 - 3 Review system projects identified on the R&R list and prioritize. Indicate urgency and recommend future funding dates.

Lead F. O.

Facilities Management Strategic Planning Session – Fourth Quarter FY 2011

GOAL #1 - Improve maintenance and operations of the Campus

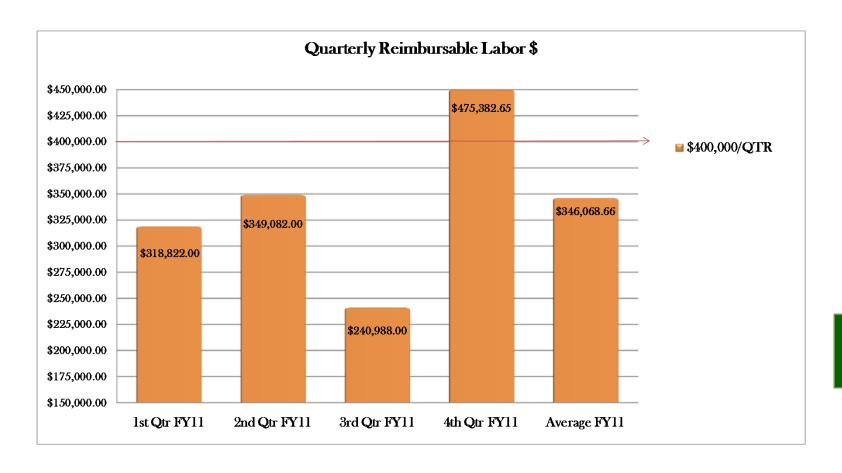
Strategy: 1.5 Improve Reliability

Objective: 1.5.4 Reduce Unscheduled Fire Alarm Network Outages by 10%

Measure: Percentage of time system is fully operational (Hours of Outage divided by Total Hours in Quarter)

Goal: Less than 10%

Balanced Scorecard Category: Internal Business Process





GOAL #1 – Improve Facilities Operations

Strategy: 1.5 Improve Reliability

Objective: 1.5.4 Reduce Unscheduled Fire Alarm Network Outages by 10%

ACTION PLAN

Actions Complete

- 1 Worked closely with Simplex-Grinnell performing work on-site to alleviate accidental interruptions.
- 2 Prepared data monitoring program for quarterly reporting.

Actions Planned

1 – Continue working with Simplex to bring the last buildings online with the network.

Facilities Management Strategic Planning Session – 4th Quarter FY 2011

GOAL #1 – Improve Maintenance and Operations of the Campus

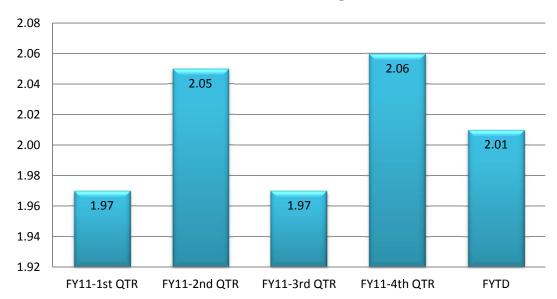
Strategy: 1.4 Improve Housekeeping Processes

Objective: 1.4.1 Achieve APPA Level 2 in 98% of Buildings

Measure: Percentage of buildings meeting APPA Level 2 cleanliness standards during quarterly inspection (APPA Benchmark)

Balanced Scorecard Category: Internal Business Process

APPA LEVELS







Lead

GOAL #1 – Improve Maintenance and Operations

Strategy: 1.4 Improve Housekeeping Processes

Objective: 1.4.1 Achieve APPA Level 2 in 98% of Buildings

Lead Housekeeping

ACTION PLAN

- Actions Complete
 - All buildings not in renovation audited (self audit)
 - Changed chart to reflect summary data for last four quarters
- Actions Planned
 - Continue quarterly self audits
 - Write RFP for external benchmark analysis
 - Establish subject matter expert training position for housekeeping

Facilities Management Strategic Planning Session – Fourth Quarter FY 2011

Lead Design Services

GOAL #2 – Successfully Adapt Existing Facilities to Meet New Requirements

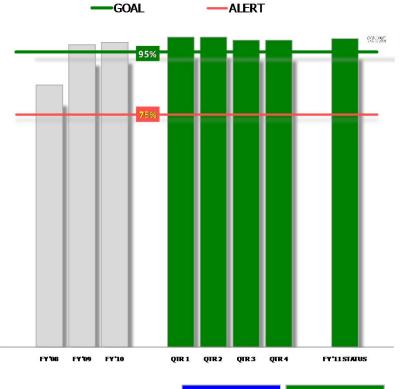
Strategy 2.2 Improve Informal Project Design and Construction Process

Objective 2.2.1 95% of Projects Designed on Time

Measure: Percentage (Number of Project Designs completed on or before scheduled delivery date divided by total number of projects designed)

Balanced Scorecard Category: Internal Business Process

95% of Projects Designed on Time									
QUARTERLY REVIEW	No. Of Projects Designed	Project Design Completed by Delivery Date	Project Design Not Completed On Time	Designed On Time					
FY'08	65	55	10	84.6%					
FY '09	115	112	3	97.4%					
FY'10	173	170	3	98.3%					
QTR 1	49	49	0	100.0%					
QTR 2	64	64	0	100.0%					
QTR 3	89	88	1	98.9%					
QTR 4	98	97	1	99.0%					
FY '11 STATUS	300	298	2	99.3%					





GOAL #2 – Successfully Adapt Existing Facilities to Meet New Requirements





ACTION PLAN

2.2.1 - <i>F</i>	Actions (Comp	leted	:
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2.2.1 - Actions Planned:

New "Wildly Important Goal" - handout guiding Customers through Design Services' project processes and Archibus.
Continue refining reports from Archibus used to collect information for Strategic Planning on going .
Complete Classroom Capacity info and egress data by developing Building Capacity standards - on going .
Embrace new SCO procedural steps and secure project approvals and inspections - on aoing.

Facilities Management Strategic Planning Session – Fourth Quarter FY 2011

Lead Design Services

GOAL #2 - Successfully Adapt Existing Facilities to Meet New Requirements

Strategy 2.2 Improve Informal Project Design and Construction Process

Objective 2.2.2 85% of Estimates for All Construction within +/- 10% of Actual.

Measure: Percentage (Number of Projects designed with actual costs within +/- 10% of estimate, divided by total number of projects designed)

Balanced Scorecard Category: Internal Business Process

85% of Estimates for All Construction within 10% - 2.2.2									
QUARTERLY REVIEW	No. Of Projects Estimated	Projects Estimated within +/- 10%	Projects Not Estimated within +/- 10%	Estimates within +/- 10%					
FY'08	65	47	18	72.3%					
FY '09	115	101	14	87.8%					
FY'10	255	244	11	95.7%					
QTR 1	31	30	1	96.8%					
QTR 2	36	32	4	88.9%					
QTR 3	55	53	2	96.4%					
QTR 4	175	169	6	96.6%					
FY '11 STATUS	297	284	13	95.6%					



GOAL #2 – Successfully Adapt Existing Facilities to Meet New Requirements



Strategy 2.2 Objective 2.2.2 Improve Informal Project Design and Construction Process 85% of Estimates for in house construction within +/- 10% of Actual.

ACTION PLAN

2.2.2 - Actions Completed:

2.2.2 - Actions Planned:

- Continue assigning staff review processes for internal team analysis (Mac's #2 WIG) on going.
- Continue Project Coordinator's tracking of expended project costs on going.

Facilities Management Strategic Planning Session – Fourth Quarter FY 2011

Lead Design Services

GOAL #2 - Successfully Adapt Existing Facilities to Meet New Requirements

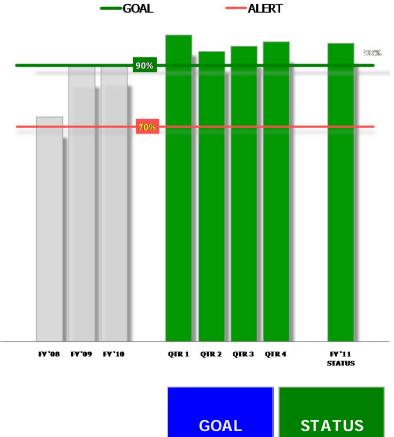
Strategy 2.2 Improve Informal Project Design and Construction Process

90% of All Construction Projects Meet Scheduled Beneficial Occupancy Date (BOD) **Objective** 2.2.4

Measure: Percentage (Number of In-House projects completed on or before delivery date divided by total number of projects completed)

Balanced Scorecard Category: Internal Business Process

QUARTERLY REVIEW	No. of Projects	No. of met Beneficial Occupancy	No. that did not meet Delivery Date	Completed On Time
FY '08	190	139	51	73.2%
FY '09	116	104	12	89.7%
FY '10	182	164	18	90.1%
QTR 1	31	31	0	100.0%
QTR 2	36	34	2	94.4%
QTR 3	55	53	2	96.4%
QTR 4	175	171	4	97.7%



97.3%

GOAL #2 – Successfully Adapt Existing Facilities to Meet New Requirements



Strategy 2.2 Objective 2.2.4 Improve Informal Project Design and Construction Process 90% of In-house Construction Projects Meet Scheduled Beneficial Occupancy Date (BOD)

ACTION PLAN

2.2.4 - Actions Completed:
2.2.4 - Actions Planned:
Project schedules from Scope & Budget, Design and Construction through
 Continue to establish proven steps to beneficial occupancy via departmental meetings - on going.
New "Wildly Important Goal" - Customer involvement with project Punch List process - on going.
■ Post construction schedules on website to increase awareness of project

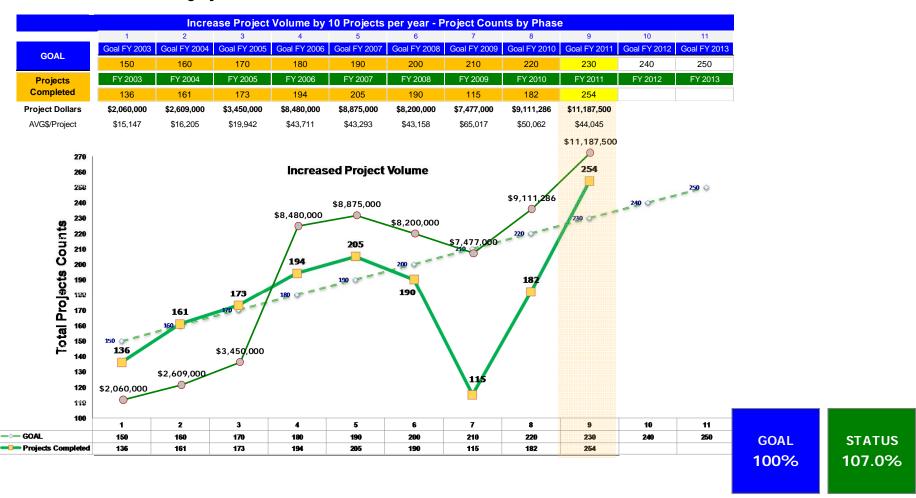
GOAL #2 - Successfully Adapt Existing Facilities to Meet New Requirements

Strategy 2.2 Improve Informal Project Design and Construction Process

Objective 2.2.6 Increase Project Volume by 10 projects per year - Project Counts by Phase

Measure: The 2008 Benchmark is 200 projects.

Balanced Scorecard Category: Internal Business Process



Facilities Management Strategic Planning Session – Fourth Quarter FY 2011

Lead Capital

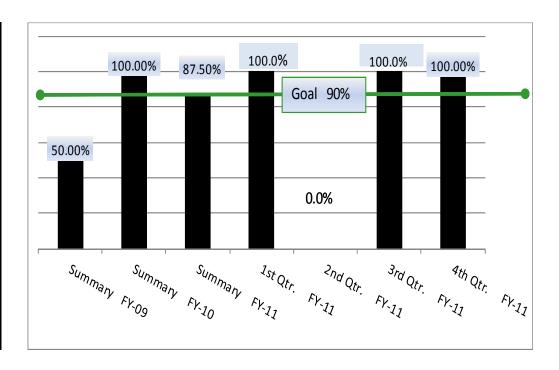
GOAL #3 - Deliver New Facilities that Support the University's Mission

Strategy 3.4 Improve Administration of the Capital Construction Process
Objective 3.4.1 90% of capital construction Projects completed on time

Measure: Percentage of construction projects completed on or before the contract completion date (CCD)

Balanced Scorecard Category: Internal Business Process

STRATEGIC REVIEW by Fiscal Year (July-June)	# completed on schedule	not completed on schedule	% completed on time
Summary FY-09	4	2	50.0%
Summary FY-10	6	0	100.0%
Summary FY-11	7	1	87.5%
1st Qtr. FY-11	4	0	100.0%
2nd Qtr. FY-11	0	1	0.0%
3rd Qtr. FY-11	1	0	100.0%
4th Qtr. FY-11	2	0	100.0%



Objective for 4th Quarter is 100% Year to date is 87.5%

Status

Facilities Management Strategic Planning Session – 4th Quarter FY 2011

GOAL #4 – Perfect a Customer Focused Organization

Strategy 4.1 Continually Improve Customer Service/Satisfaction
Objective 4.1.1 Achieve Overall FM Customer Satisfaction of 85%

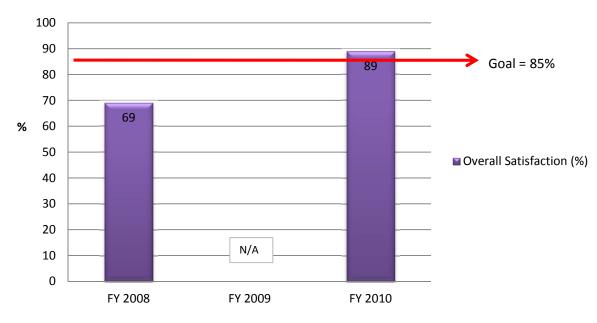
Annual Customer Survey Results: Percentage of customers agreeing or strongly agreeing with the statement:

"Overall I am satisfied with the service I received from Facilities Management."

Balanced Scorecard Category: Customer Perspective

Measure:

Overall Satisfaction with Facilities Management Services





Annual objective



GOAL #4 – Perfect a Customer Focused Organization

Strategy 4.1 Continually Improve Customer Service/Satisfaction
Objective 4.1.1 Achieve Overall FM Customer Satisfaction of 85%



ACTION PLAN

Actions Complete

Actions Planned

Facilities Management Strategic Planning Session – 4th Quarter FY 2011

GOAL #4 – Perfect a Customer Focused Organization

Strategy 4.1 Continually Improve Customer Service/Satisfaction
Objective 4.1.2 Achieve overall FM Unit Customer Satisfaction of 85%

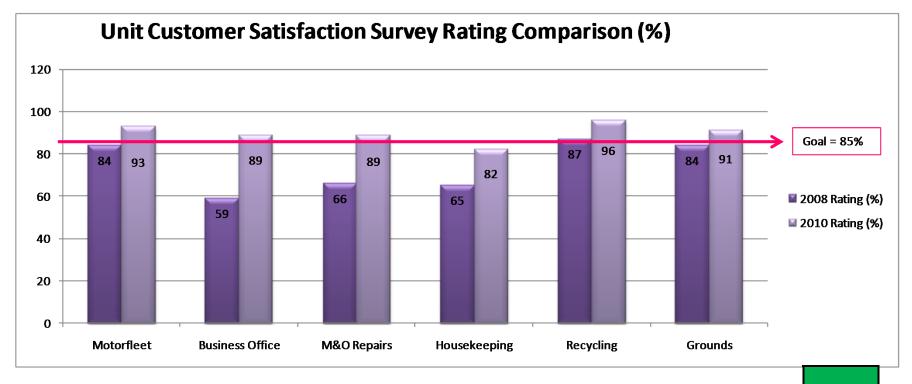
(Units are Motor Fleet, M&O, Housekeeping, Recycling, Grounds, and Billing/FBO)

Measure: Annual Customer Survey Results

Balanced Scorecard Category: Customer Perspective



Annual objective



STATUS

GOAL #4 – Perfect a Customer Focused Organization



Strategy 4.1 Objective 4.1.2 Continually Improve Customer Service/Satisfaction
Achieve overall FM Unit Customer Satisfaction of 85%
(Units are Motor Fleet, M&O, Housekeeping, Recycling, Grounds, and Billing/FBO)

ACTION PLAN

Actions Planned

- ✓ Facilities Business Office:
 - ✓ Development of new Customer Information page on FBO website; Work pre-empted by 49er Mart go-live;
 - ✓ Requested communication officer position. This position is becoming more common amongst Facilities organizations across the country. Request on hold due to current budget climate, funding constraints and hiring freeze.

GOAL #4 – Perfect a Customer Focused Organization

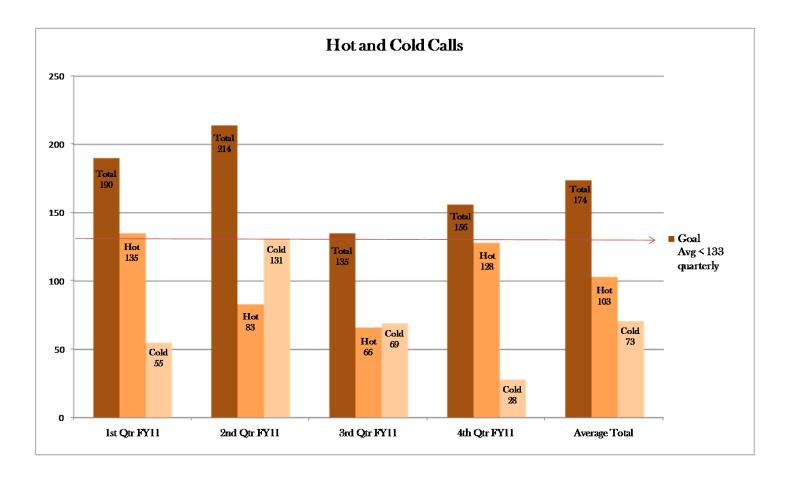
Strategy 4.1 Continually Improve Customer Service/Satisfaction

Objective 4.1.3 Decrease the Number of Hot/Cold Calls by 10% from FY10 Average of 148 (Goal = 133)

Measure: Number of hot/cold calls submitted on work requests.

Goal: Less than 133 per quarter annual average

Balanced Scorecard Category: Customer Perspective





Strategy 4.1 Continually Improve Customer Service/Satisfaction
Objective 4.1.3 Decrease the Number of Hot/Cold Calls by 15%

ACTION PLAN

- Actions Complete
 - 1 Created new problem type "HVAC-TEMPOK" for editing work requests that have requested a too hot or too cold that are found within the proposed standards.
- Actions Planned
 - 1 Stay abreast of ESCO contract and ensure comfort is not sacrificed for energy.
 - 2 See what ESCO's might recommend that would improve comfort and seek wider application.



Housekeeping Work Request Customer Satisfaction

Percentages Percentages 91 % Satisfied 4 % Not Satisfied 36 % N/A 22 % Non-Responsive

Facilities Management Strategic Planning Session – 4th Quarter FY 2011

GOAL #4 – Perfect a Customer Focused Organization

Strategy 4.1 Continually Improve Customer Service/Satisfaction

BONUS SLIDE

Facilities Management Strategic Planning Session – Fourth Quarter FY 2011

Lead Design Services

GOAL #4 – Perfect a Customer Focused Organization

Strategy 4.1 Continually improve customer service/satisfaction

Objective 4.1.4 90% of Informal Project Customers Satisfied or Very Satisfied

Measure: Results from Interactive Web-based Customer Questionnaire. (Process automated through Archibus)

Balanced Scorecard Category: Customer Perspective

Dalarice	u Scorec	aiu cate	egory. C	Justomer r	ei specii	ve					— G	OAL			—Al	ERT			
90%	of Informa	al Project C	Customers	Satisfied or	Very Sati	sfied with s	ervices Rec	ceived	_			90%							
QUARTERLY SURVEY	Number of Projects Surveyed	Very Satisfied 5	Satisfied 4+	Somewhat Satisfied 3+	Neutral 2+	Somewhat Dissatisfied 1 +	Unnsatisfied 0+	Percent Satisfied				70%			L		L		
FY '08	0	0	0	0	0	0	0	0.0%											ı
FY '09	0	0	0	0	0	0	0	0.0%											ı
FY'10	30	18	5	0	6	1	0	76.7%									ı		
QTR 1	4	3	1	0	0	0	0	100.0%						ı					ı
QTR 2	11	8	2	0	0	1	0	90.9%											ı
QTR 3	Surveys no	t recorded in	Archibus di	uring 3rd Qua	arter			#VALUE!											ı
QTR 4	18	13	3	2	0	0	0	88.9%											ı
FY '11 STATUS	33	24	6	2	0	1	0	90.9%											
								-	FY '08	FY '09	FY'10		QTR 1	QTR 2	QTR 3	QTR 4		FY'11 STATU:	5
														GO/ 90.0				\TU\$.9%	

GOAL #4 – Perfect a Customer Focused Organization



Strategy 4.1 Continually improve customer service/satisfaction
Objective 4.1.4 Continually improve customer service/satisfaction
90% of Informal Project Customers Satisfied or Very Satisfied

ACTION PLAN

4.1.1 - Actions Completed:

4.1.1 - Actions Planned:

☐ Review Customer Satisfaction Survey responses and implement appropriate

Facilities Management Strategic Planning Session - Third Quarter FY 2011



GOAL #4 – Perfect a Customer Focused Organization

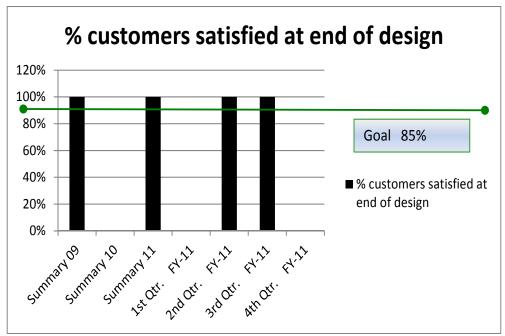
Strategy 4.1 Continually Improve Customer Service/Satisfaction

Objective 4.1.5 85% of Capital Project Customers Satisfied or Very Satisfied at the end of the design phase

Measure: Results from Interactive Web-based Customer Questionnaire.

Balanced Scorecard Category: Customer Perspective

STRATEGIC REVIEW by Fiscal Year (July- June)	No. of Questionnaire Customers	Satisfied with Customer Service	Not Satisfied with Customer Service	% of Satisfied Customers
Summary FY-09	2	1	0	100%
Summary FY-10	9	0	0	No Data
Summary FY-11	0	0	0	100%
1st Qtr. FY-11	0	0	0	No Data
2nd Qtr. FY-11	4	2	0	100%
3rd Qtr. FY-11	3	1	0	100%
4th Qtr. FY-11	0	0	0	No Data



No data is a result of customer not answering questionnaire

Objective for 4th Quarter is not measured Year to date is 100%



GOAL #4 – Perfect a Customer Focused Organization



Strategy 4.1 Continually Improve Customer Service/Satisfaction
Objective 4.1.5 Continually Improve Customer Service/Satisfaction
85% of Capital Project Customers Satisfied or Very Satisfied at the end of the design phase

ACTION PLAN

- Actions Complete
 - 1.
- Actions Planned
 - 1. Need to submit satisfaction survey to customers on:

Parking Deck I and Football Complex

Facilities Management Strategic Planning Session - Fourth Quarter FY 2011



GOAL #4 – Perfect a Customer Focused Organization

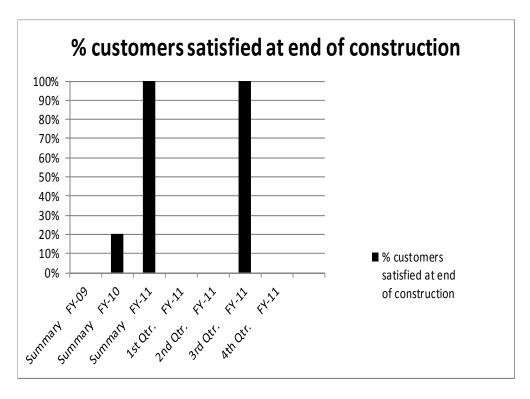
Strategy 4.1 Continually Improve Customer Service/Satisfaction

Objective 4.1.6 85% of Capital Project Customers Satisfied or Very Satisfied at the end of the construction phase

Measure: Results from Interactive Web-based Customer Questionnaire.

Balanced Scorecard Category: Customer Perspective

STRATEGIC REVIEW by Fiscal Year (July- June)	No. of Questionnaire Customers	Satisfied with Customer Service	Not Satisfied with Customer Service	% of Satisfied Customers	
Summary FY-09	no data	0	0	0.0%	
Summary FY-10	5	1	0	20.0%	
Summary FY-11	5	1	0	100%	
1st Qtr. FY-11	0	0	0	0.0%	
2nd Qtr. FY-11	1	0	0	0.0%	
3rd Qtr. FY-11	4	1	0	100%	
4th Qtr. FY-11	0	0	0	0.0%	



Objective for 4th Quarter is not measured Year to date is 100%



GOAL #4 – Perfect a Customer Focused Organization



Strategy
 Objective
 4.1 Continually Improve Customer Service/Satisfaction
 85% of Capital Project Customers Satisfied or Very Satisfied at the end of the construction phase

ACTION PLAN

- Actions Complete
 - 1.
- Actions Planned
 - 1. Need to submit satisfaction survey to customers on:

SAC Office Renovations



Balance Score Card DISCUSSION CUSTOMER PERSPECTIVE

Perspective	Strategic Objective	Goal	Lag Measures/Lead Measures	Target	Actual	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
Customer	Work Request Process	1.3.1	Reactive Maintenance work requests	<58%					
To acheive our vission,		1.3.2	Decrease Work Request Cycle Time by 5%	<300 hrs					
how must we view & treat our customers?	Housekeeping Processes	1.4.1	Achieve APPA Level 2 in 98% of Buildings	98%	98%				
	Improve Process Reliability	1.5.3	Reduce Unscheduled HV outages by 10%	<=0.3%					
		1.5.4	Reduce Unscheduled FA Network Outages by 10%	<=3%					
	Increase on-time delivery	2.2.1	95% of Projects Designed on Time	95%	99.3%				
	Informal Project Administration	2.2.2	85% of Estimates for All Construction within +/- 10%	85% w/in 10% actuals	95.6%				
		2.2.3	Combined with 2.2.2						
		2.2.4	All IP construction meets BOD	90%	97.3%				
		2.2.5	Combined with 2.2.4						
		2.2.6	Increase Project Volume by 10 proj/year	200 = bchmk; goal 210	107.0%	Annual	Annual	Annual	Annual
		3.4.1	90% Cap Construction Projects on Schedule	90%	87.5%				
	Enhance customer satisfaction	4.1.1	Improve: Overall satisfaction rating	85%	No data	Annual			
		4.1.2	All FM Units Achieve Customer Satisfaction of 85%	85%	No data	Annual			
		4.1.3	Reduce: Maintenance & Ops # hot/cold calls	-15% or <133					
		4.1.4	Improve: Informal Projects rating (sat./very sat.)	90%	90.9%				
		4.1.5	Improve: Capital Projects rating (sat./very sat.) - design	85%	100%				
		4.1.6	Improve: Capital Projects rating (sat./very sat.) - constr	85%	100%				
		NEW	All measures positive on customer sat survey	<2% S Dis; < 5% Dis or Neu					



Balance Score Card FINANCIAL Perspective

Strategic Objectives:

Manage Budget, Maximize Revenue Stream
Promote Fiscal Responsibility
Sustainable Practices
Conserve Natural Resources
Improve Employee Safety
Improve HUB Participation

Facilities Management Strategic Planning Session – 4th Quarter FY 2011

Lead FBO

GOAL #6 - Promote Good Stewardship

Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.1 Effectively tracking and monitoring expenditures to ensure funds/accounts are not over-

expended at the end of each month.

Measure: Main Operating Fund Variance Report

Balanced Scorecard Category: Financial Perspective

FACILITIES MANAGEMENT OPERATIONS thru June 30, 2011 FINAL VARIANCE % of TOTAL REMAINING TOTAL (budgeted:actual) U/F BUDGET YTD ACTIVITY **EXPENDITURES** BALANCE 2010-11 Budget ACCOUNT DESCRIPTION **ENCUMBRANCES** 36,205 \$ \$ 36,205 \$ STUDENT AND TEMPORARY WAGES \$ 36,205 1% \$ 156.406 \$ 3.310 \$ 159.716 \$ F PERSONAL SERVICE CONTRACTS 159,716 5% \$ 687,173 686.876 \$ 298 \$ 687,173 \$ CORPORATE SERVICES CONTRACTS (Srv Agr) 0 F F OTHER ADMINISTRATIVE EXPENSES \$ 47.699 1% \$ 47,249 \$ 450 \$ 47,699 \$ 84,873 \$ 84.873 \$ DOMESTIC TRAVEL/TRAINING \$ 84,873 3% \$ - S F 258,597 \$ 258.828 \$ FIXED PURCHASED SERVICES (Maint Agr) 258.828 8% \$ 231 \$ OTHER PURCHASED SERVICES \$ 446.308 14% \$ 433,077 \$ 13,231 \$ 446,308 \$ IF I SUPPLIES \$ 1.253.600 39% \$ 1,217,317 \$ 36,284 \$ 1.253.600 \$ 0 F 0 F **EQUIPMENT** \$ 141.543 4% \$ 139.982 \$ 1.561 \$ 141.543 \$ CAPITAL OUTLAY \$ 3,677 0% \$ 3,677 \$ \$ 3,677 \$ **FIXED CHARGES** \$ 24,264 1% \$ 24,264 \$ \$ 24,264 \$ RECYCLING 40,412 1% \$ 37,329 \$ 2,898 \$ 40,227 \$ 185 \$ 185 F I **FACILITIES MANAGEMENT Main Operating Funds** 3,184,300 3,125,852.61 58,262.57 3,184,115.18 184.80 185





Strategy Objective 6.1 Promote Fiscal Responsibility6.1.1 Effectively tracking and monit

Effectively tracking and monitoring expenditures to ensure funds/accounts are not overexpended at the end of each month.

ACTION PLAN

Actions Complete

- ✓ Periodically review expenditure reports as part of continuous improvement effort;
- ✓ Met with key stakeholders within Facilities Operations to discuss process improvements and new operational methods (i.e., use of standardized account codes, the financial report, etc.)

Actions Planned

As part of FM's Training and Development Academy, create training course - FM Budgeting 101 - which will focus on budget management skills. Program development placed on hold;

Facilities Management Strategic Planning Session – 4th Quarter FY 2011

Lead FBO

GOAL #6 - Promote Good Stewardship

Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.2 Increase Grants and Supplemental Funding to the Department by 25%

Measure: Total dollar amount of grants and supplemental funding

Balanced Scorecard Category: Financial Perspective

Grants and Supplemental Funding \$90,000 \$80,000 \$78,045 \$70,000 Awards Grants \$60,000 Amount (\$) \$50,000 \$40,000 \$30,000 \$20,000 \$10,000 \$4,000 \$0 \$0 \$0 \$0 0 \$0 2008 2009 2010 2011 **Fiscal Year**



Facilities Management Strategic Planning Session – 4th Quarter FY 2011

Lead FBO

GOAL #6 - Promote Good Stewardship

Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.1 Effectively tracking and monitoring expenditures to ensure funds/accounts are not over-

expended at the end of each month.

Measure: Main Operating Fund Variance Report

Balanced Scorecard Category: Financial Perspective

FACILITIES MANAGEMENT OPERATIONS thru June 30, 2011 FINAL VARIANCE % of TOTAL REMAINING TOTAL (budgeted:actual) U/F BUDGET YTD ACTIVITY **EXPENDITURES** BALANCE 2010-11 Budget ACCOUNT DESCRIPTION **ENCUMBRANCES** 36,205 \$ \$ 36,205 \$ STUDENT AND TEMPORARY WAGES \$ 36,205 1% \$ 156.406 \$ 3.310 \$ 159.716 \$ F PERSONAL SERVICE CONTRACTS 159,716 5% \$ 687,173 686.876 \$ 298 \$ 687,173 \$ CORPORATE SERVICES CONTRACTS (Srv Agr) 0 F F OTHER ADMINISTRATIVE EXPENSES \$ 47.699 1% \$ 47,249 \$ 450 \$ 47,699 \$ 84,873 \$ 84.873 \$ DOMESTIC TRAVEL/TRAINING \$ 84,873 3% \$ - S F 258,597 \$ 258.828 \$ FIXED PURCHASED SERVICES (Maint Agr) 258.828 8% \$ 231 \$ OTHER PURCHASED SERVICES \$ 446.308 14% \$ 433,077 \$ 13,231 \$ 446,308 \$ IF I SUPPLIES \$ 1.253.600 39% \$ 1,217,317 \$ 36,284 \$ 1.253.600 \$ 0 F 0 F **EQUIPMENT** \$ 141.543 4% \$ 139.982 \$ 1.561 \$ 141.543 \$ CAPITAL OUTLAY \$ 3,677 0% \$ 3,677 \$ \$ 3,677 \$ **FIXED CHARGES** \$ 24,264 1% \$ 24,264 \$ \$ 24,264 \$ RECYCLING 40,412 1% \$ 37,329 \$ 2,898 \$ 40,227 \$ 185 \$ 185 F I **FACILITIES MANAGEMENT Main Operating Funds** 3,184,300 3,125,852.61 58,262.57 3,184,115.18 184.80 185





Strategy 6.1 Objective 6.1.1 Promote Fiscal Responsibility

Effectively tracking and monitoring expenditures to ensure funds/accounts are not overexpended at the end of each month.

ACTION PLAN

Actions Complete

- ✓ Periodically review expenditure reports as part of continuous improvement effort;
- ✓ Met with key stakeholders within Facilities Operations to discuss process improvements and new operational methods (i.e., use of standardized account codes, the financial report, etc.)

Actions Planned

As part of FM's Training and Development Academy, create training course - FM Budgeting 101 - which will focus on budget management skills. Program development placed on hold;

Facilities Management Strategic Planning Session – 4th Quarter FY 2011

Lead FBO

GOAL #6 - Promote Good Stewardship

Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.2 Increase Grants and Supplemental Funding to the Department by 25%

Measure: Total dollar amount of grants and supplemental funding

Balanced Scorecard Category: Financial Perspective

Grants and Supplemental Funding \$90,000 \$80,000 \$78,045 \$70,000 Awards Grants \$60,000 Amount (\$) \$50,000 \$40,000 \$30,000 \$20,000 \$10,000 \$4,000 \$0 \$0 **\$**0 \$0 0 \$0 2008 2009 2010 2011 **Fiscal Year**





Objective 6.1.2 Increase Grants and Supplemental Funding to the Department by 25%



ACTION PLAN

Actions Complete

- ✓ Grant awarded for Energy Analyst position. Position reports to Energy Manager.
- ✓ Determined best deposit venue for monies received. Dilemma: how to minimize GF restrictions on award monies received; Worked with Sponsored Programs, Budget Office and Development to determine viable, legal solution

Actions Planned

- 1. Encourage individuals to participate in proposal development; Suggest that brief paragraphs on conceptual ideas for grants be developed for future use by Grants Management Specialist.
- 2. Boast effort to locate external funding opportunities that align with FM's strategic vision, mission and goals.
- 3. Provide assistance in developing a strong proposal response to external funding collaboration within FM.

Facilities Management Strategic Planning Session – 4th Quarter FY 2011

Lead FBO

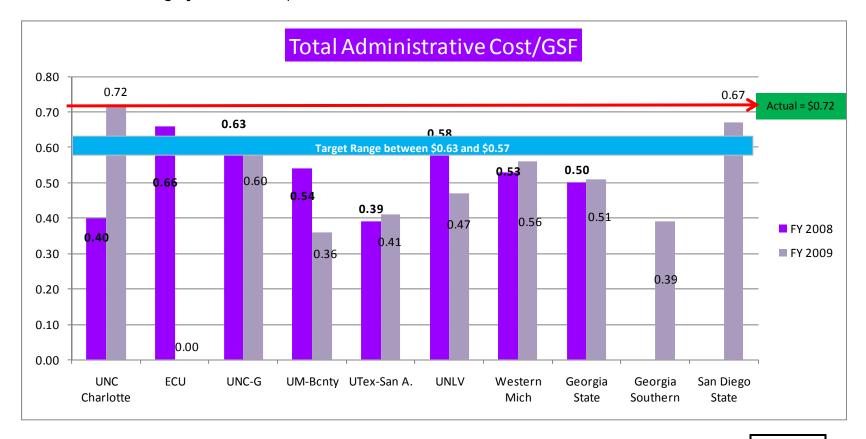
GOAL #6 – Promote Good Stewardship

Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.3 Lower Administrative Cost/GSF to +/-5% of the APPA Average for Peer Institutions

Measure: Administrative cost/GSF from annual APPA Facilities Performance Indicators Report (APPA Benchmark)

Balanced Scorecard Category: Financial Perspective



STATUS



Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.3 Lower Administrative Cost/GSF to +/-5% of the APPA Average for Peer Institutions

ACTION PLAN

Actions Complete

Actions Planned

- 1. Submit survey data requirements to all participants in July 2011
- 2. Survey open through December 2011; Goal to submit for review to AVC-FM is end of October 2011.
- 3. Review 2010 data

Facilities Management Strategic Planning Session – 4th Quarter FY 2011



GOAL #6 - Promote Good Stewardship

Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.4 Achieve Custodial Costs/GSF Plus or Minus 5% of the APPA Average for Peer Institutions

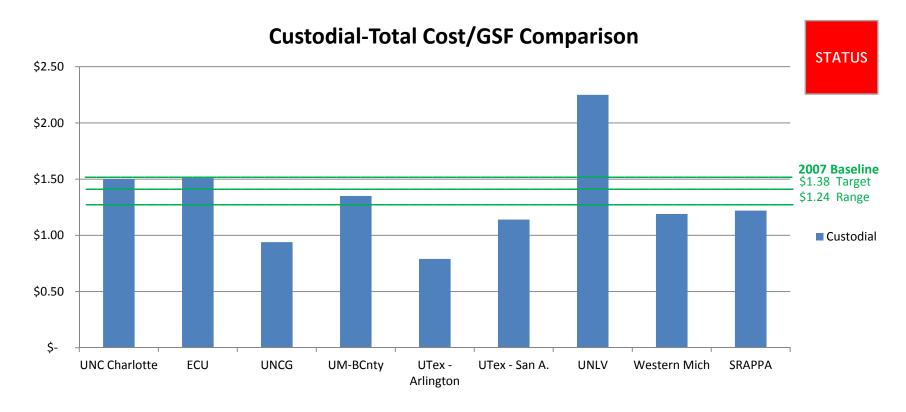
(Internal UNC Peers = East Carolina, Greensboro)

(National Peers – University of Maryland-Baltimore County, UNLV, University of Texas at Arlington, University of Texas

at San Antonio, Western Michigan University.)

Measure: Custodial Costs/GSF from annual APPA Facilities Performance Indicators Report (APPA Benchmark) = Salaries + Supplies/GSF

Balanced Scorecard Category: Financial Perspective



6.1

6.1.4



Strategy Objective Promote Fiscal Responsibility

Achieve Custodial Costs/GSF Plus or Minus 5% of the APPA Average for Peer Institutions (Internal UNC Peers = East Carolina, Greensboro)

(National Peers = University of Maryland-Baltimore County, UNLV, University of Texas at Arlington, University of Texas at San Antonio, Western Michigan University.

ACTION PLAN

- Actions Complete
 - None
- Actions Planned
 - In depth study of UNCC FM custodial costs/GSF
 - Further investigate why custodial cost per square foot is higher and cost per student lower.
 - Obtain custodial cost/student for our National Peer Institutions
 - Find out if our peers included non-academic spaces in their cost per sq. ft.
 - Begin study to determine possibility of reduction of staff due to budget constraints

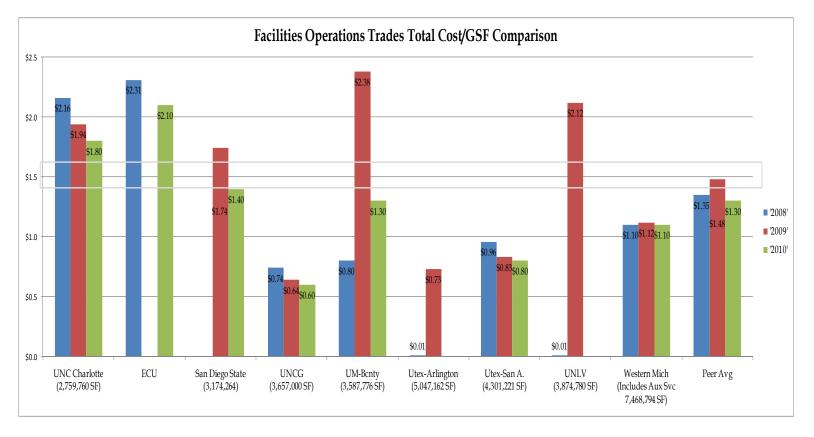
Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.5 Achieve Total Maintenance Cost/GSF ± 5% of APPA Average for Peer Group.

Measure: Maintenance cost/GSF from annual APPA Facilities Performance Indicators Report (APPA Benchmark)

Balanced Scorecard Category: Financial Perspective

Note: Peer average does not include institutions not reporting nor those which included auxiliaries (Western Michigan).





Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.5 Achieve Total Maintenance Cost/GSF to 5% below the APPA Southeast Region Average

ACTION PLAN

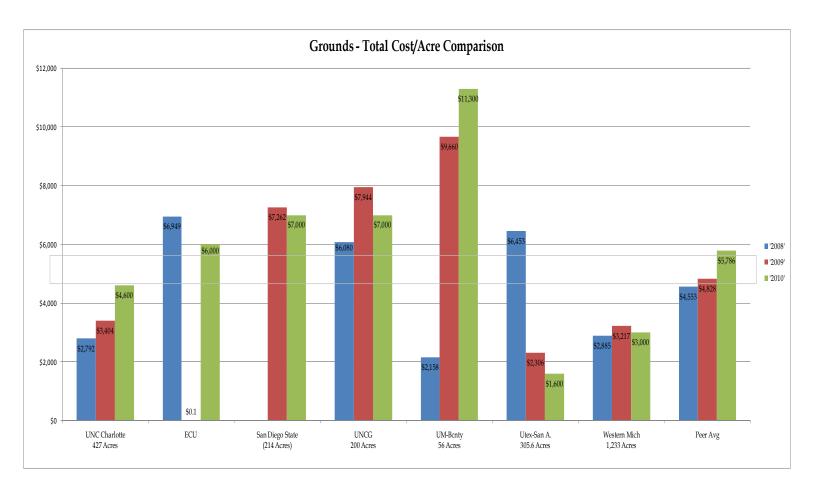
- Actions Complete
 - 1 Pulled data from 2010 APPA RPI Report.
- Actions Planned
 - 1 Review how data was compiled and submitted.
 - 2 Meet with FBO and Ray to concur on method for compilation.

Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.6 Achieve Total Landscape Cost/Acre ± 5% of APPA Average for Peer Group.

Measure: Landscape cost/Acre from annual APPA Facilities Performance Indicators Report (APPA Benchmark)

Balanced Scorecard Category: Financial Perspective







Strategy
 Objective
 6.1
 Promote Fiscal Responsibility
 Achieve Total Landscape Cost/Acre 5% below the APPA Southeast Region Average

ACTION PLAN

- Actions Complete
 - 1 Pull data from 2010 APPA RDI Report.
 - 2 Added additional labor services staffing to raise level of maintenance for reimbursable customers.
 - 3 Calculated a cost per acre based on weighted average using acreage and found better fit.
- Actions Planned
 - 1 Review the manner in which data was collected and provided for the FPI Report.

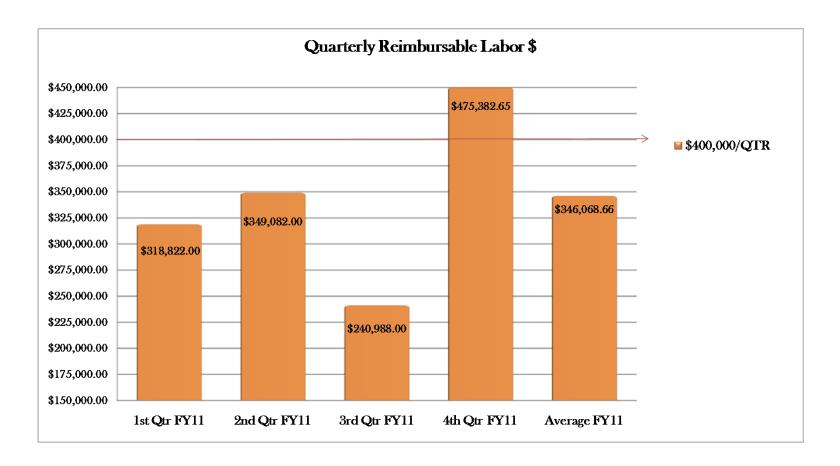
Strategy 6.1 Promote Fiscal Responsibility

Objective 6.1.7 Exceed Labor Services Payroll requirements by 10%

Measure: Projected verses actual earnings by shop by quarter (\$400,000/Qtr) at current levels

Goal: \$400,000.00/Qtr

Balanced Scorecard Category: Financial Perspective



STATUS



Strategy 6.1 Promote Fiscal ResponsibilityObjective 6.1.7 Exceed Labor Services Payroll Requirements by 10%

ACTION PLAN

Actions Complete

1 – Utilized in-house staffing from other areas of Facilities Operations on projects rather than going to outside resources.

Actions Planned

- 1 Continue to look for opportunities to expand reimbursable PM work to level peaks and valleys.
- 2 Continue to look within our Facilities Operations Labor pool before going outside for additional staff support.

Facilities Management Strategic Planning Session – Fourth Quarter FY 2011



GOAL #6 - Promote Good Stewardship

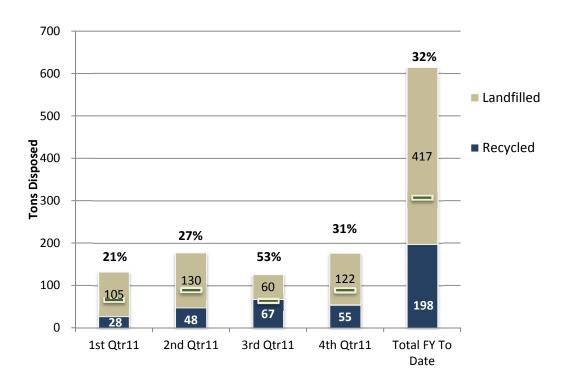
Strategy 6.2 Develop a Sustainable Campus

Objective 6.2.1 Increase Recycling of Construction and Demolition Materials on Renovations to 50% of Total C&D Waste

Measure: Pounds of C & D waste recycled divided by total pounds of C & D waste

Balanced Scorecard Category: Financial Perspective

Informal Projects - Materials Disposed 4th Qtr FY11





Strategy **Objective** 6.2.1

6.2

Develop a Sustainable Campus

Increase Recycling of Construction and Demolition Materials on Informal Projects and Renovations to

50% of Total C&D Waste



ACTION PLAN

Actions Complete

Actions Planned

- Need to determine method to separate Surplus materials and items from Residence Life out; right now they count against our recycling rates.
- Closer monitoring on design projects to ensure weight tickets received from contractors.
- Pursue partnerships that allow for alternative disposal methods.

Facilities Management Strategic Planning Session – Fourth Quarter FY 2011

Lead Recycling

GOAL #6 - Promote Good Stewardship

Strategy 6.2 Develop a Sustainable Campus

Objective 6.2.2 Increase Recycling of Construction and Demolition Materials on Capital Projects to 50% of Total C&D Waste

Measure: Pounds of C & D waste recycled divided by total pounds of C & D waste

Balanced Scorecard Category: Financial Perspective

Weights too varied to graph effectively. Recycling rate is 85%+ on all Capital projects.



Strategy 6.2 Develop a Sustainable Campus
Objective 6.2.2 Increase Recycling of Construct

Increase Recycling of Construction and Demolition Materials on Capital/Formal Projects to 50% of

Total C&D Waste

ACTION PLAN

- Actions Complete
 - All rates are 85%+ for Capital projects.
- Actions Planned
 - Continue monitoring projects and acting as resource for contractors.



Facilities Management Strategic Planning Session – 2nd Quarter FY 2011

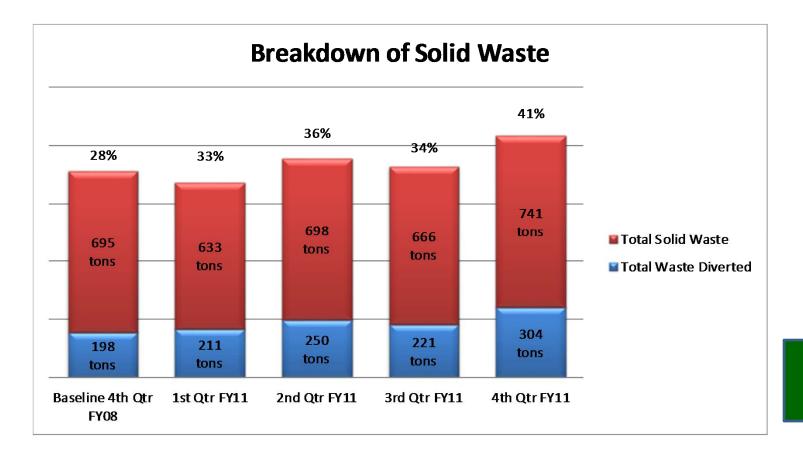
GOAL #6 - Promote Good Stewardship

Strategy 6.2 Develop a Sustainable Campus

Objective 6.2.3 Increase Percent of Solid Waste Recycled on Campus by 5%

Measure: Pounds of solid waste recycled annually divided by total solid waste

Balanced Scorecard Category: Financial Perspective





Strategy 6.2 Develop a Sustainable Campus

Objective 6.2.3 Increase Percent of Solid Waste Recycled on Campus by 5% in five year (base year 2008)



ACTION PLAN

Actions Complete - TOTAL recycling for quarter 41%, 36% for the year

- Continue to provide timely and efficient collection service of recyclable and reusable items to the entire campus and outreach
 efforts to University community
 - Attended all SOAR and summer orientation session.
- Continue to Partnered with Housekeeping on the new mini office trash can reduction program have provided programs in every building
- 2 Master Students from Civil Engineering will assist Recycling/Grounds/ Sustainability Departments to design comprehensive food composting program Summer 2011 semester
- finalize SOP for trash and recycling bin placement and design
- Continue educational outreach and promotion
 - Continue to chair Carolina Recycling Coalition's Collegiate Recycling Council.
 - continue to be advisors to EARTH Club and CGI
 - working with 2012 NCAPPA conference committee
- Assist Sustainability Coordinator with Zero Waste Goal and American College & University Climate Commitment

• 1st Quarter Actions Planned

- Continue to provide timely and efficient collection service of recyclable and reusable items to the entire campus
- Continue educational outreach and promotion
 - will attend all new staff and faculty orientation sessions, meet with RA/RM's, Week of Welcome Programs, etc
- Designing Zero Waste Options for FOOTBALL
 - Student Government wrote a resolution for a ZERO WASTE FOOTBALL Stadium
- Will develop RFP for outdoor recycling/trash bins
- Will develop RFP for waste hauler

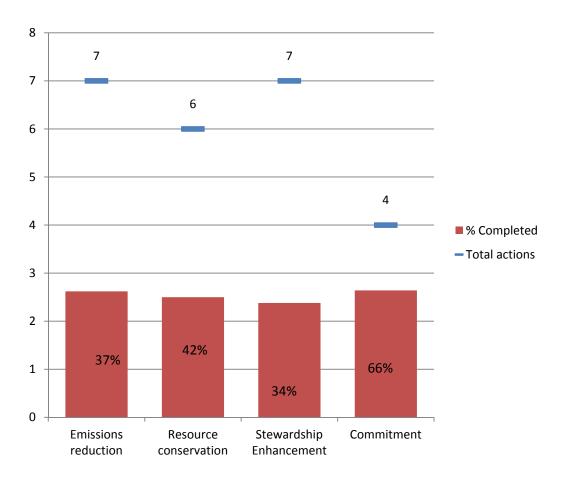


Strategy 6.2 Develop a Sustainable Campus

Objective 6.2.4 Implement 50% of the phase 1 sustainability plan actions in each focus area by end of FY 2011

Measure: Number of actions completed in each category

Balanced Scorecard Category: Innovation and Learning





Strategy 6.2 Develop a Sustainable Campus

Objective 6.2.4 Implementation of sustainability plan actions

Lead Planning

ACTION PLAN

Actions Completed

- Freshman Seminar
- Climate Action Planning
 - Set up working Task Force
 - Mitigation strategies brainstorming
 - Mitigation strategies Prioritization
- Sustainability Communications strategy
- Revolving Fund Proposal

Strategy 6.2 Develop a Sustainable Campus

Objective 6.2.4 Implementation of sustainability plan actions

Lead RELU

ACTION PLAN

Actions Planned

- Complete Climate Action Plan Mitigation Strategy Analysis
- Start CAP Report
- Update Sustainability Plan
- Implementation/tracking of Best Practices

Facilities Management Strategic Planning Session – 4th Quarter FY 2011

GOAL #6 - Promote Good Stewardship

70

FY03

FY04

FY05

FY06

FY07

FY08

FY09

FY10

FY10

GOAL

FY11

FY12

FY13

FY14

FY15

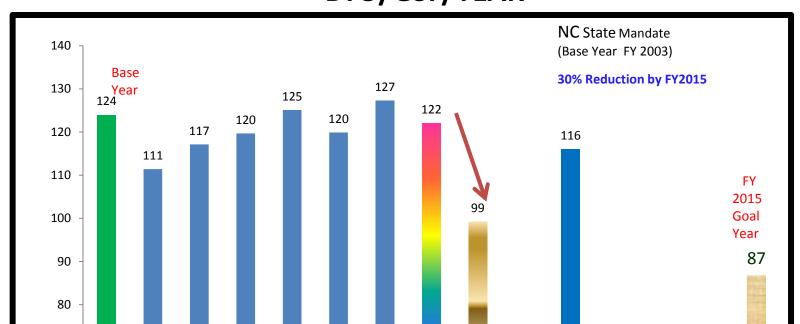
Strategy 6.3 Conserve Natural Resources

Objective 6.3.1 Decrease Energy Usage by 30% by FY2015 (State Guideline)

Measure: BTUs/GSF/Year consumed on campus

Balanced Scorecard Category: Financial Perspective

CAMPUS ENERGY USAGE BTU/GSF/YEAR







GOAL #6 - Promote Good Stewardship

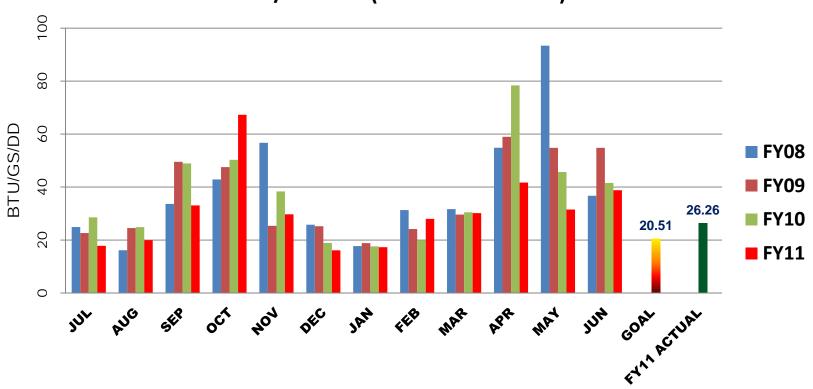
Strategy Objective 6.3 6.3.1 **Conserve Natural Resources**

Decrease Energy Usage by 30% of FY2015 (State Energy Guideline)









Strategy 6.3 Objective 6.3.

6.3 6.3.1 Conserve Natural Resources

Decrease Energy Usage 30% by FY2015



DEGREE DAY COMPARISON





Strategy 6.3 Conserve Natural Resources

Objective 6.3.1 Decrease Energy Usage by 30% of FY2015 (State Energy Guideline)



ACTION PLAN - ENERGY



Actions Complete

- Performance contract progressing.
- Hired Energy Analyst with ARRA funding, permanent time-limited. (End 2-29-12)
- Space Temperature Guidelines accepted by BOT & Chancellor to be reviewed after 6 months
- RFQ prepared for Atkins retro-commissioning (ARRA funded)

Actions Planned

- Complete Engineering and Zone coordination for energy operation.
- Update our Strategic Energy Plan for the State Energy Office.
- Complete campus master plan for energy conservation.
- Continue with PM/CM roles for energy projects.
- Focus on identifying problem buildings and root causes for energy inefficiencies.

Strategy 6.3 Conserve Natural Resources
Objective 6.3.1 Decrease Energy Usage 30% by FY2015



ACTION PLAN - ESPC



Energy Savings Performance Contract

- Actions Complete
 - ESCO (Ameresco) close to completing 90% IGA.
 - 3rd Party consultant, Celtic Energy, continues to provide support and evaluation of IGA.

Actions Planned

- Investment Grade Audit (IGA) 90% submission
 - Finalize acceptable ECMs.
 - Energy Services Agreement (ESA) signed (September 2011)

Lead Capital

GOAL #6 - Promote Good Stewardship

Strategy 6.5 Improve Historically Underutilized Business (HUB) Participation

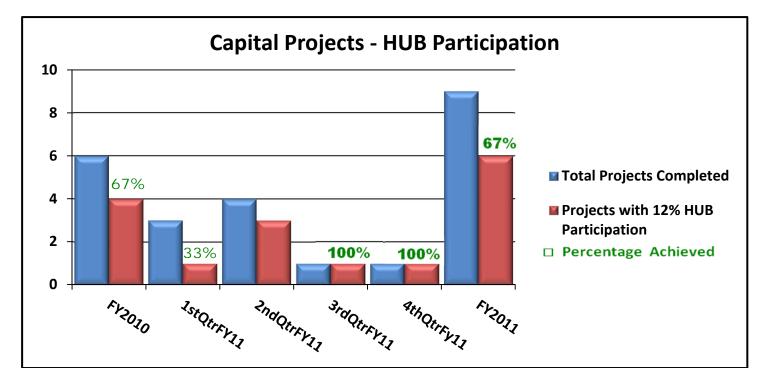
Objective 6.5.1 12% HUB participation on 80% of Capital Projects

Measure: Number of Individual Capital Projects achieving 12% HUB participation divided into Total Projects Completed

Balanced Scorecard Category: Internal Business Process

	Total	Projects with	Percentage of
Strategic	Projects	12% HUB	Projects Meeting
Review	Completed	Participation	80% GOAL
FY2010	6	4	67%
1stQtrFY11	3	1	33%
2ndQtrFY11	4	3	75%
3rdQtrFY11	1	1	100%
4thQtrFy11	1	1	100%
FY2011	9	6	67%

SAC Renovation







GOAL #6 - Promote Good Stewardship

Strategy 6.5 Improve Historically Underutilized Business (HUB) Participation Objective 6.5.1 12% HUB participation on 80% of Capital Projects



ACTION PLAN

Actions Completed

- ✓ Bonding Workshop
- ✓ MBE Advisory Board Meeting
- ✓ Turner School of Construction Management
- ✓ Triad Coalition Minority Construction & Supplier Outreach Event
- ✓ UNC-CH Bell Tower Year End Review

Actions Planned

Continue -

- Encourage GCs to exceed 10% HUB participation goal
- Work with GC/CMs to identify HUB subcontractors/partners
- Promote mentor-protégé/partnerships/joint venture relationships at 1st tier subcontractor level
- Work with GCs/agencies/organizations to identify/provide training to promote HUB growth and development
- Monitor Program/Educate Business Community/Outreach Efforts



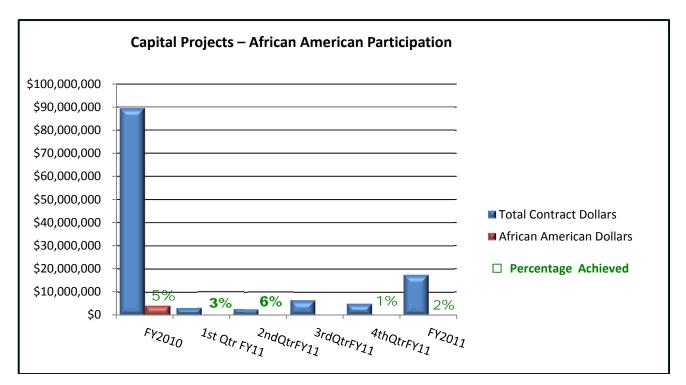
GOAL #6 – Promote Good Stewardship

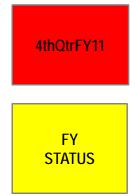
Strategy 6.5 Improve African American Participation on Capital Projects
Objective 6.5.2 3% African American Participation on Capital Projects

Measure: Total African American Dollars divided by Total Contract Dollars

Balanced Scorecard Category: Internal Business Process

	Total	African	
Strategic	Contract	American	AA Percentage
Review	Dollars	Dollars	3% GOAL
FY2010	\$89,561,668	\$4,230,479	5%
1st Qtr FY11	\$3,190,214	\$80,864	3%
2ndQtrFY11	\$2,677,018	\$165,262	6%
3rdQtrFY11	\$6,653,139	\$6,125	0%
4thQtrFY11	\$5,131,000	\$46,455	1%
FY2011	\$17,651,371	\$298,706	2%





GOAL #6 - Promote Good Stewardship

Strategy 6.5 Improve African American Participation on Capital Projects **Objective 6.5.2** 3% African American Participation on Capital Projects



ACTION PLAN

Actions Completed

- ✓ MBE Advisory Board Meeting
- ✓ Turner School of Construction Management
- ✓ Triad Coalition Minority Construction & Supplier Outreach Event
- ✓ UNC-CH Bell Tower Year End Review

Actions Planned

Continue -

- Educate African American firms on the process
- Encourage African American firms to bid university projects
- Promote mentor-protégé/partnerships/joint venture relationships between African American/other minority/non-minority firms
- Work with GCs/agencies/organizations to identify firms and "best practices" for increasing African American participation on public/private sector projects

GOAL #6 – Promote Good Stewardship

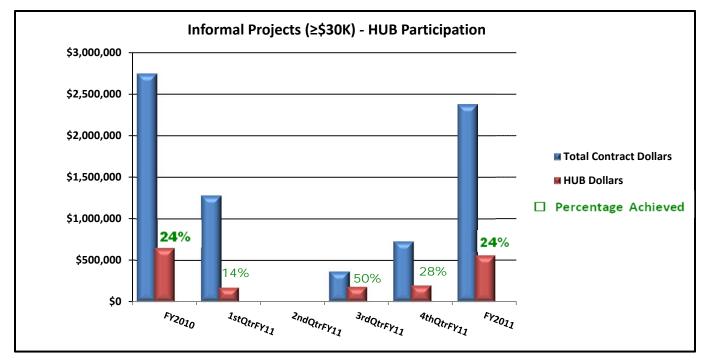
Strategy 6.5 Improve Historically Underutilized Business (HUB) Participation

Objective 6.5.3 13% overall HUB participation on Informal contracts \$30,000 and above

Measure: Total Informal Contract Dollars awarded to HUB Contractors divided by Total Contract Dollars

Balanced Scorecard Category: Internal Business Process

			HUB Dollars
Strategic	Total Contract		Percentage
Review	Dollars	HUB Dollars	13% GOAL
FY2010	\$2,751,672	\$652,717	24%
1stQtrFY11	\$1,282,661	\$176,569	14%
2ndQtrFY11	No Data Reported		
3rdQtrFY11	\$367,733	\$184,118	50%
4thQtrFY11	\$731,566	\$202,619	28%
FY2011	\$2,381,960	\$563,306	24%









GOAL #6 - Promote Good Stewardship



Strategy 6.5 Improve Historically Underutilized Business (HUB) Participation
Objective 6.5.3 Improve Historically Underutilized Business (HUB) Participation
13% overall HUB participation on Informal projects \$30,000 and above

ACTION PLAN

Actions to Continue

- Encourage/Invite HUB firms to bid Informal Projects
- Work with Design Services, Materials Management, and other campus organizations to
 - Identify HUB firms pursuing work on UNC Charlotte campus
 - Assist HUB firms working on UNC Charlotte
- ☐ Educate business community on the process
- Provide project/event information to the public
- Community outreach efforts

Lead Design Services

GOAL # 6 – Promote Good Stewardship

Strategy 6.5 Improve Historically Underutilized Business Participation

Objective 6.5.4 13% overall HUB participation on informal projects below \$30,000 including 3% African American

Measure: Total % of HUB participation on all Informal Projects below \$30,000 (Construction only) divided by Total Contracts

Balanced Scorecard Category: Internal Business Process

13% overall HUE	13% overall HUB participation on informal projects below \$30,000 - 6.5.4						
QUARTERLY REVIEW	Value of Contracts under 30K	H.U.	.B. Contribution	HUB Total			
FY '08	\$ 2,861,776	\$	608,415	21.3%			
FY '09	<i>\$ 1,404,456</i>	\$	163,049	11.6%			
FY'10	\$ 2,626,647	\$	214,381	8.2%			
QTR 1	\$ 684,520	\$	122,224	17.9%			
QTR 2	\$ 1,400,523	\$	167,415	12.0%			
QTR 3	\$ 1,839,059	\$	567,486	30.9%			
QTR 4	\$ 2,320,854	\$	467,483	20.1%			
FY '11 STATUS	\$ 6,244,956	\$	1,324,607	21.2%			

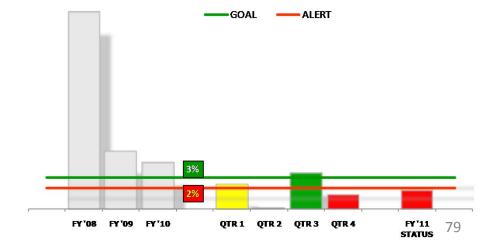
								Ь		
		L		13%						L
_				8%						_
	FY'08	FY'09	FY'10		QTR 1	OTP 2	QTR 3	OTP 4	FY'11	

GOAL

----ALERT

3% African Am. participation on informal projects below \$30,000 - 6.5.4

QUARTERLY REVIEW	Value of Contracts under 30K	African Am. Contribution		African Am. Total
FY '08	\$ 2,861,776	\$	530,550	18.5%
FY '09	<i>\$ 1,404,456</i>	\$	75,961	5.4%
FY '10	\$ 2,626,647	\$	113,196	4.3%
QTR 1 QTR 2 QTR 3 QTR 4	\$ 684,520 \$ 1,400,523 \$ 1,839,059 \$ 2,320,854	\$ \$ \$	15,750 625 61,002 29,699	2.3% 0.0% 3.3% 1.3%
FY '11 STATUS	\$ 6,244,956	\$	107,076	1.7%



GOAL # 6 - Promote Good Stewardship

Lead Design Services

Strategy 6.5 Objective 6.5.4 Improve Historically Underutilized Business Participation 13% overall HUB participation on informal projects below \$30,000 including 3% African American

participation.

ACTION PLAN

6.5.3 - Actions Completed:

6.5.4 - Actions Planned:

- Continue to work with FIS on reports for extracting project data from Archibus on going.
 Reporting process by utilizing Project Number, PO Date and Contract Amount on going.
 Continue refining HUB reporting information in regards to Strategic Planning information on going.
- Stress usage of HUB firms with Project Coordinators on going.



Balance Score Card DISCUSSION FINANCIAL PERSPECTIVE

Perspective	Strategic Objective	Goal	Lag Measures/Lead Measures	Target	Actual	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
	Manage Budget	6.1.1	Balanced Budget @ End of Year	100%	100%	Annual FY 10			Annual FY 11
	Maximize Revenue Streams	6.1.2	Increase Grants/Supplemental Funding	25%	\$78K	Annual FY 11			Annual FY 11
	Promote fiscal responsibility	6.1.3	Admin Cost/GSF +/-5% of APPA Avg for Peer Inst.	"+/-5%"		Awaiting APPA	2010 Survey Res	sults	
		6.1.4	Custodial Cost/GSF +/-5% of APPA Avg for Peer Inst	"+/-5%"		Awaiting APPA	2010 Survey Res	sults	2
		6.1.5	Maint Cost/GSF +/- 5% of APPA Avg for Peer Inst	"+/-5%"		Awaiting APPA	2010 Survey Res	ults	1 '
		6.1.6	Landscape Cost/GSF +/-5% of APPA Avg for Peer Inst	"+/-5%"		Awaiting APPA	2010 Survey Res	sults	
Financial		6.1.7	Exceed Labor Services Payroll requirements by 10%	\$400,000/qtr	No data				
To financially sustain	Sustainable Practices	6.2.1	C&D Recycling - Informal Projects	50%	32%				
our mission, what		6.2.2	C&D Recycling Capital Projects	50%	85%				
must we focus on?		6.2.3	Increase % Solid Waste Recycled (Baseline 2007)	5% (25.27%)	41%				
		6.2.4	Implement 50% of each 2008 Sustainability goals	50%	66%				
	Conserve Natural Resources	6.3.1	Energy Usage by 2015	-30%					
		6.3.2	Water Usage by 2010	-20% or 43 Gal/GSF					
	Improve HUB Participation	6.5.1	12% HUB participation on 80% of Capital Projects	80%	67%				
		6.5.2	3% African American Participation on Capital Projects	3%	2%				
		6.5.3	13% HUB participation on Informal Proj \$30K and above	13%	24%				
		6.5.4	13% HUB for Informal Proj below \$30,000 inc. 3% AA	13%/3%	21.2%/1.7%				
		6.5.5	Combined with 6.5.4						



Balance Score Card INTERNAL PROCESSES Perspective

Strategic Objectives:

Labor Availability, Logistics Efficiency, Optimize Supply Chain, Improve Process Reliability, Manage Technical Resources, Master/Project Planning Process, Capital Project Administration, Develop High-Quality Staff

GOAL #1 – Improve maintenance and operations of the Campus

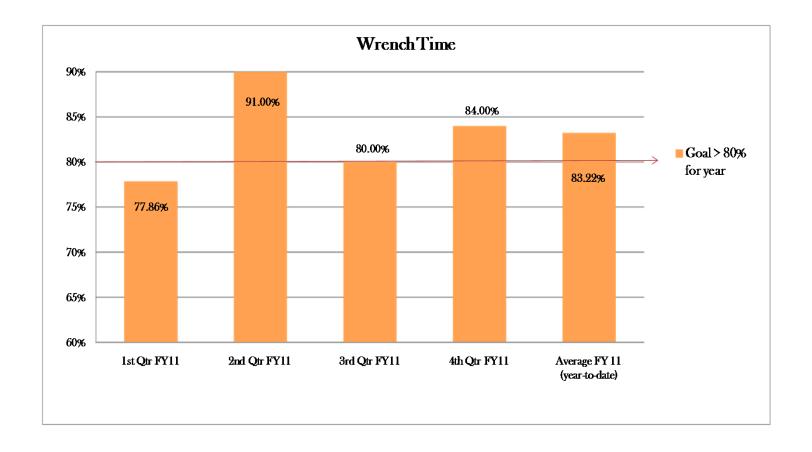
Strategy: 1.1 Improve Labor Availability

Objective: 1.1.1 Increase "Wrench Time" to over 80%

Measure: Hours (total hours charged to work requests divided by total hours recorded)

Goal: Greater than 80% for the year

Balanced Scorecard Category: Internal Business Process





GOAL #1 – Improve Facilities Operations

Strategy: 1.1 Improve Labor Availability

Objective: 1.1.1 Increase "Wrench Time" to over 80%

Lead F. O.

ACTION PLAN

- Actions Complete
 - 1 Continued improvement of accounting practices for time applied to WR's.
 - 2 Continued development of the PM program.
- Actions Planned
 - 1 Continue to stress reporting and recording of employee's time.
 - a) Meet with shop supervisor and PA's to review
 - b) Stress importance with all employees.

Lead F. O.

GOAL #1 – Improve maintenance and operations of the Campus

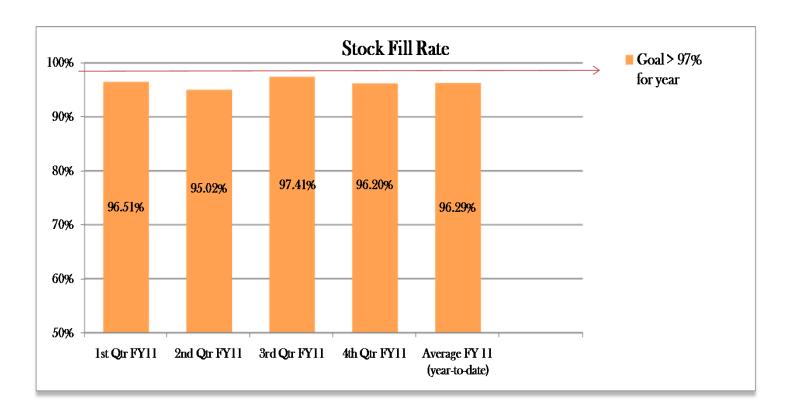
Strategy: 1.2 Improve Logistics Efficiency
Objective: 1.2.1 Improve Stock Fill Rate to 97%

Measure: Percentage Fill (SDI's Key Performance Indicator {KPI} – Stock Fill Rate)

Calculated on: Lines filled FY-to-date/Lines requested FY-to-date.

Goal: Greater than 97%

Balanced Scorecard Category: Internal Business Process



STATUS

GOAL #1 – Improve Facilities Operations

Lead F. O.

Strategy: 1.2 Improve Logistics Efficiency
Objective: 1.2.1 Improve Stock Fill Rate to 97%

ACTION PLAN

- Actions Complete
 - 1 No actions taken. Restocking being controlled by SDI's automated system.
- Actions Planned
 - 1 Continue to let automated system control and see how it works.
 - 2 Adding items that have been ordered repeatedly as non-stock items to stock as order-on-request items (carried at an inventory level of "zero" but pre-sourced for faster ordering and delivery).
 - 3 Late deliveries and spikes in usage were the main causes for inability to fill.

GOAL #1 – Improve maintenance and operations of the Campus

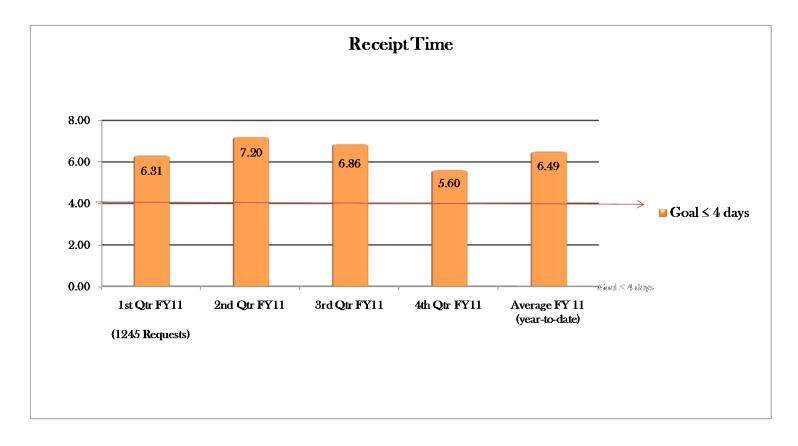
Strategy: 1.2 Improve Logistics Efficiency

Objective: 1.2.2 Reduce Average Non-stock Requisition to Receipt Time to 4.0 Days

Measure: Days (SDI's KPI – Non-stock Requisition to Receipt Time) **Calculation on:** Weighted average of monthly request-to-receipt times.

Goal: Less than 4 days

Balanced Scorecard Category: Internal Business Process





GOAL #1 – Improve Facilities Operations

Strategy: 1.2 Improve Logistics Efficiency

Objective: 1.2.2 Reduce Average Non-stock Requisition to Receipt Time to 4.0 Days



ACTION PLAN

Actions Complete

- 1 Supervisors average approval time decreased from 10.6 hrs. in 2nd Qtr of this year to 8.65 hrs. in 3rd Qtr.
- 2 Monthly non-stock orders averaged 366 for all of FY10. First 3 Qtrs FY11 averaged 290 a month; a 20% decrease over FY10's average.

Actions Planned

1 – Non-stock items that have been ordered on a recurring basis are being added to stock inventory as ORO (Ordered On Request Only).

GOAL #1 – Improve maintenance and operations of the Campus

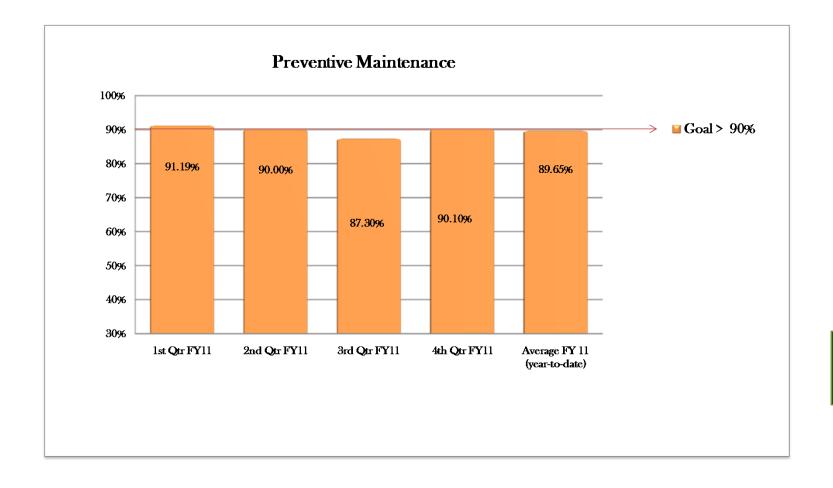
Strategy: 1.5 Improve Reliability

Objective: 1.5.1 Improve Completion of Preventative Maintenance Work Requests to over 90% from 87% last year.

Measure: Percentage of Preventive Maintenance Work Requests Completed vs. (Completed + Cancelled)

Goal: Greater than 90%

Balanced Scorecard Category: Internal Business Process





GOAL #1 – Improve Facilities Operations

Strategy: 1.5 Improve Reliability

Objective: 1.5.1 Improve Completion of Preventative Maintenance Work Requests to over 90%

Lead F. O.

ACTION PLAN

- Actions Complete
 - 1 Continue development of PM Program.
- Actions Planned
 - 1 Complete development of PM Program.
 - 2 Closer monitoring of PM completions by Supervisor and Managers.

GOAL #1 – Improve maintenance and operations of the Campus

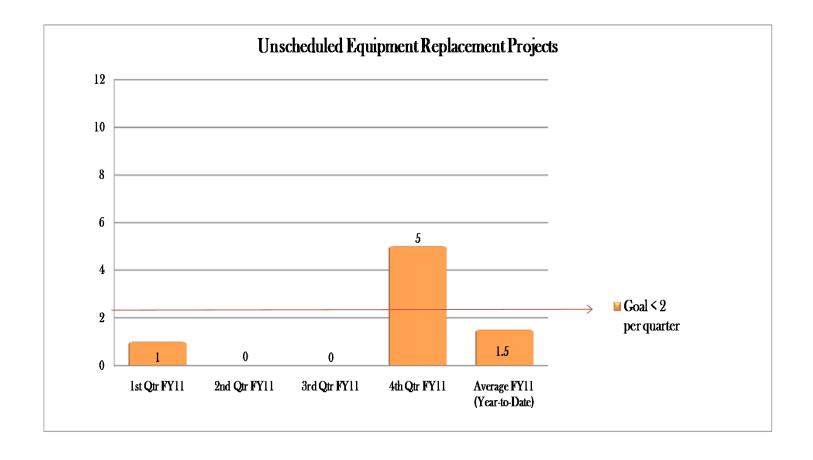
Strategy: 1.5 Improve Reliability

Objective: 1.5.2 Decrease number of Unscheduled Equipment Replacement Projects by 15%

Measure: Number of Unscheduled Equipment Replacement Projects in Quarter

Goal: Less than 8 per year or 2 per quarter

Balanced Scorecard Category: Internal Business Process





GOAL #1 – Improve Facilities Operations

Strategy: 1.5 Improve Reliability

Objective: 1.5.2 Decrease number of Unscheduled Equipment Replacement Projects by 15%

Lead F. O.

ACTION PLAN

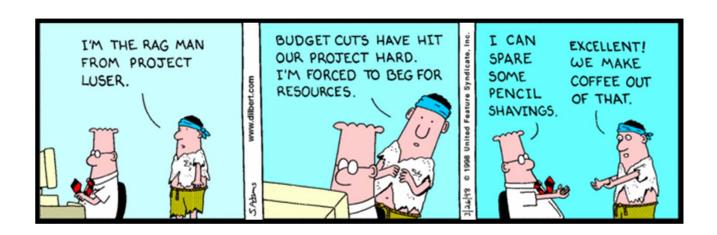
- Actions Complete
 - 1 Continued adding equipment to PM program.
- Actions Planned
 - 1 Continue expansion of PM Program.
 - 2 Continue expansion of predictive maintenance program.

Facilities Information Systems



FM 5YP Prioritized Projects – FY11

- 1. Capital Renewal/Deferred Maintenance (CRDM) Process Reengineering
- 2. Enterprise Data Assistant (EDA) Project for Recycling
- 3. Enterprise Data Assistant (EDA) Project for FO-WR
- 4. ARCHIBUS Web Central Space Audit
- Tridium Energy Management –Inventory and Energy Reporting
- 6. ARCHIBUS Key Management Phase One & Two
- 7. ARCHIBUS Capital Financial Management



GOAL #2 - Successfully Adapt Existing Facilities to Meet New Requirements

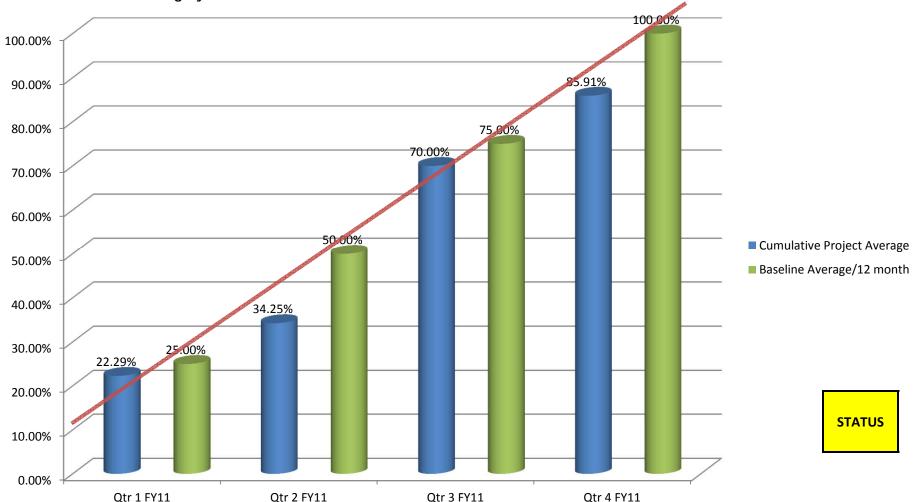
Strategy: 2.1 Maximize Facilities Management Effectiveness and Efficiency through Information Technology

Objective: 2.1.1 Completion of the Facilities Management Five-Year Technology Plan by Fiscal 2015

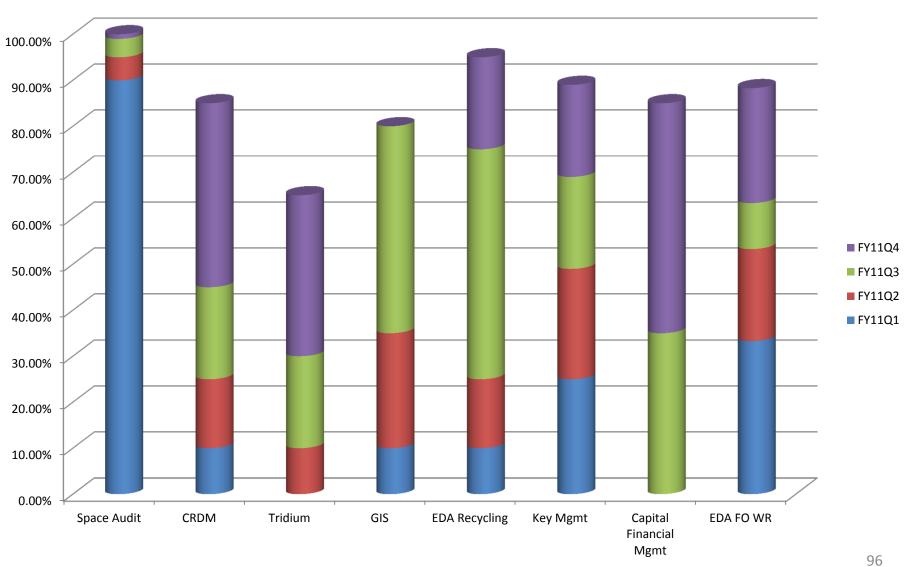
Measure: Completion of Five-Year Technology Milestones

Task Completion Milestones Percentage (FY10 – FY15)

Balanced Scorecard Category: Internal Processes



GOAL #2 - Successfully Adapt Existing Facilities to Meet New Requirements



GOAL #2 - Successfully Adapt Existing Facilities to Meet New Requirements

Lead FIS

Strategy: 2.1 Maximize Facilities Management Effectiveness and Efficiency through Information Technology
Objective: 2.1.1 Completion of the Facilities Management Five-Year Technology Plan by FY 2015

ACTION PLAN

Actions Completed:

- 1. Enterprise Data Assistant (EDA) pilot began for Recycling. FO WR development completed.
- 2. CRDM Development Phase completed; first phase of User Testing completed and requested changes are completed. Phase one pilot scheduled for Sept/Oct.
- 3. BAS/Tridium Dashboard training completed. BAS Inventory, issues list completed and is now in ARCHIBUS EQ inventory
- 4. Finalizing development issues and bugs identified in phase one for ARCHIBUS Capital Financial Management. Go Live is Aug 8th. Final Training session scheduled for Aug 15th
- 5. Key Management Phase 2 Requirements completed Development Underway.

Actions Planned:

- 1. Finalize close out for CRDM and Capital Financial Mgmt
- 2. Finalize close out for Capital Funds Mgmt
- 3. Finalize Pilot for Key Mgmt Phase (Customer Key Form)
- 4. EDA Pilot with Zone 2
- 5. Collect results of Recycling EDA pilot
- 6. Begin FY12-13 Projects

Facilities Technology Steering Committee – Priorities for FY12-13

Number	Title	Start	End
1	Archibus FO Updates (Includes EDA Pilot)	Sept 2011	Dec 2011
2	Banner/Archibus Reports	Jul 2011	Jul 2012
3	BAS Alarming	Jun 2011	Dec 2011
4	Archibus Cleanup	Oct 2011	Dec 2011
5	Archibus Training Program Improvements	Oct 2011	May 2012
6	FO Work Request Process Improvement	TBD - FY12 - FY13	TBD - FY12 - FY13
7	FO Equipment Management Process Improvement	TBD - FY12 - FY13	TBD - FY12 - FY13
	FO Preventive Maintenance Process		
8	Improvement	TBD - FY12 - FY13	TBD - FY12 - FY13
9	FCAP - Archibus Condition Assessment	TBD - FY12 - FY13	TBD - FY12 - FY13
10	Warehouse/SDI Process Improvement	TBD - FY12 - FY13	TBD - FY12 - FY13

Architectural Planning Department Strategic Planning Slides (1 of 2):

GOAL #2 – Successfully Adapt Existing Facilities to Meet New Requirements

Strategy 2.3: Improve capital renewal/ deferred maintenance planning; prioritization, estimation, and funding process



Objective 2.3.1. 80% of existing projects documented and input into the CRDM system by July 2011.

Measure: % of projects documented and input into the CRDM system by July, 2011.

Lead: Architectural Planning Dept



Objective 3.2.1

100% of Capital Projects on the Appropriated and Non-Appropriated Six Year Capital Improvements Plan are approved and ready for submission to GA by Fall, 2011

Measure: % of projects with completed (pre-programs, OC25s, and Approvals).

Lead: Architectural Planning Dept

Architectural Planning Department Strategic Planning Slides (2 of 2):

GOAL #3 – Deliver New Facilities that Support the University's Mission

Strategy 3.5: Improve Infrastructure improvement planning

Status

Objective 3.5.1. 80% of infrastructure projects integrated into Capital Construction Project Scopes

Measure: % infrastructure projects associated with Capital Projects on the 6 year plan (appropriated and non-appropriated)

Lead: Architectural Planning Dept

Status

Strategy 3.6: Improve and Manage Campus Design Guidelines, Standards and Specifications

Objective 3.6.1. 80% of revisions integrated into the Design and Construction Manual based upon periodic review and updates.

Measure: % of sections updated and posted.

Lead: "Architectural Planning Dept"



Strategy 3.7: Improve space utilization throughout the university.

Objective 3.7.1.1 100% of space audits by Division; Documented and updated into Archibus NLT December 2012.

Measure: % Initial audits and updates completed.

Lead: "Architectural Planning Dept"

Lead Architectural Planning

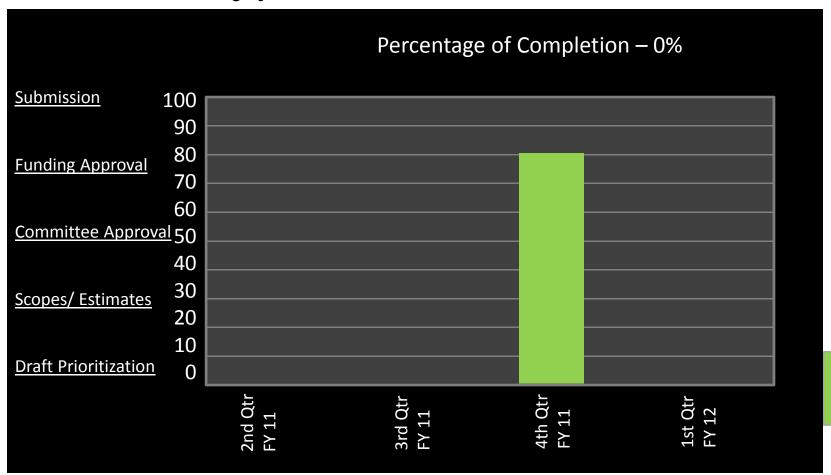
GOAL #2 – Successfully Adapt Existing Facilities to Meet New Requirements

Strategy 2.3: Improve capital renewal/ deferred maintenance planning; prioritization, estimation, and funding process

Objective 2.3.1. 80% of existing projects documented and input into the CRDM system by July 2011.

Measure: % of projects documented and input into the CRDM system.

Balanced Scorecard Category: Internal Business Process



Status

GOAL #2 – Successfully Adapt Existing Facilities to Meet New Requirements

Strategy 2.3: Improve capital renewal/ deferred maintenance planning; prioritization, estimation, and funding process

Objective 2.3.1. 80% of existing projects documented and input into the CRDM system by July 2011. Measure: % of projects documented and input into the CRDM system.

Balanced Scorecard Category: Internal Business Process

ACTION PLAN

- Actions Complete
 - Consolidated R & R List
 - List under review by M & O
 - Worked with FIS to develop CRDM in Archibus
 - Receive review by M & O
- Actions Planned:
 - Implementation of CRDM
 - Data entry of existing list
 - Prioritization
 - Prep for committee meetings/ funding meetings/ submission

Lead Architectural Planning

Lead Architectural Planning

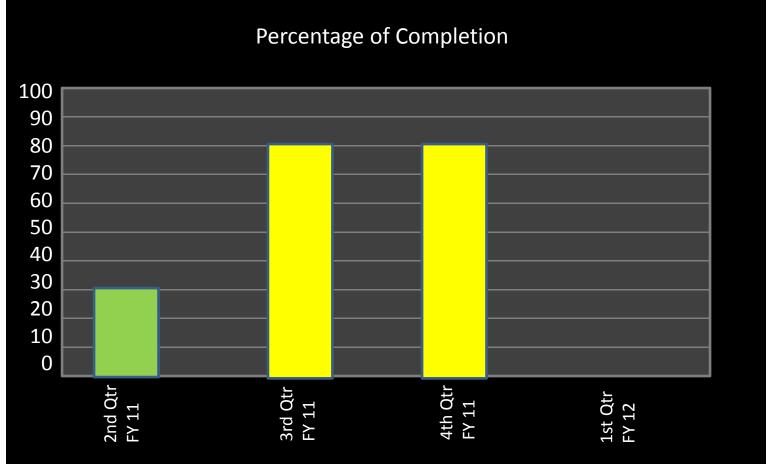
GOAL #3 – Deliver New Facilities that Support the University's Mission

Strategy 3.2 Improve the Six Year Plan for Appropriated Capital Improvements

Objective 3.2.1 100% of Capital Projects on the Appropriated and Non-Appropriated Six Year Capital Improvements plan are approved and ready for submission to GA by Fall, 2011

Measure: % of projects with completed (pre-programs,OC25s, and Approvals).

Balanced Scorecard Category: Internal Business Process







GOAL #3 - Deliver New Facilities that Support the University's Mission

Strategy 3.2 Improve the Six Year Plan for Appropriated Capital Improvements

Objective 3.2.1 80% of Projects on the Appropriated Six Year Capital Improvements Plan have completed pre-programs by end of 2nd guarter FY 2011

Appropriated Projects

- •Science Building *
- Burson Building Modernization and Expansion *
- •Arts and Humanities Building
- Physical Plant Complex
- Student Health and Wellness Center
- •Student Academic Success and Retention Center *
- Atkins Library Modernization *
- •Belk Gym Modernization *
- Reese
- Storrs
- Colvard
- Friday
- •Land Acquisition
- •Smith and Cameron
- •Center City II
- * Pending AA review , changes, and approval

ACTION PLAN

- Actions Complete
 Appropriated List submitted
- Actions Planned: Validating Programs
 - Science Building: Pending meeting with AA
 - o Burson: Pending meeting with AA
 - Student Academic Success and Retention Center: Pending meeting with AA
 - Atkins Library: Pending meeting with University Librarian
- Actions Planned: Pre-programming
 - Continue to work down the list
 - We are told by Jay Raja that we can begin preprogramming at his convenience.

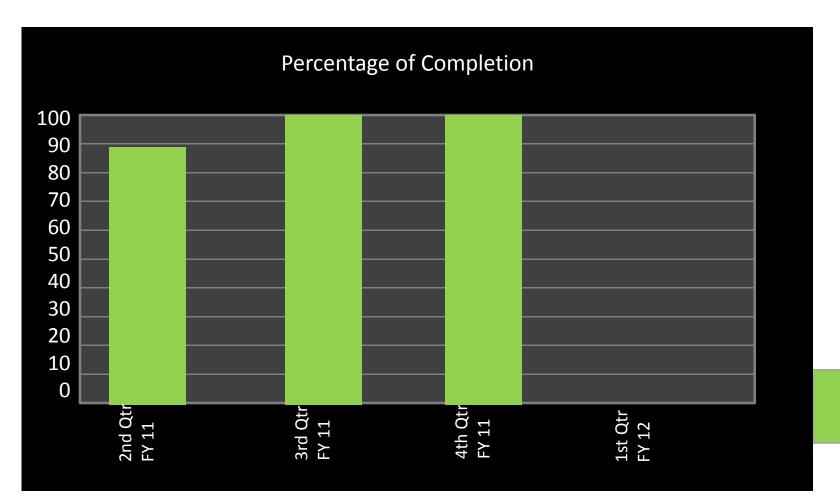
Lead Architectural Planning

GOAL #3 – Deliver New Facilities that Support the University's Mission

Strategy 3.5: Improve Infrastructure improvement planning

Objective 3.5.1. 80% of infrastructure projects integrated into Capital Construction Project Scopes

Measure: % infrastructure projects associated with Capital Projects on the 6 year plan (appropriated and non-appropriated)



Status

GOAL #3 - Deliver New Facilities that Support the University's Mission

Strategy 3.5: Improve Infrastructure improvement planning

Objective 3.5.1. 80% of infrastructure projects integrated into Capital Construction Project Scopes

Measure: % infrastructure projects associated with Capital Projects on the 6 year plan (appropriated and

non-appropriated)

Balanced Scorecard Category: Internal Business Process

ACTION PLAN

- Actions Complete:
 - Receive list of projects and estimates from ASG
 - Establish Capital Project Areas of Responsibility
 - Integrate List of Infrastructure into Capital Projects
 - Add estimates of probable costs for infrastructure to the estimates
 - Submitted revised estimates to GA
- Actions Planned:
 - Updates as required

Lead Architectural Planning

Lead Architectural Planning

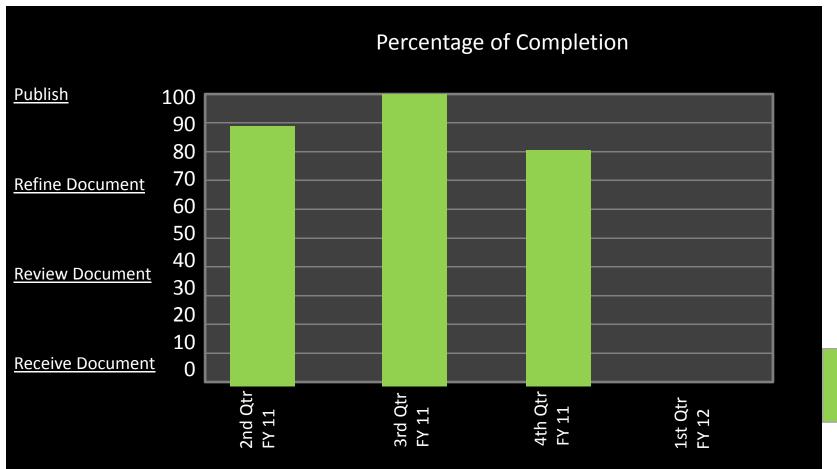
GOAL #3 - Deliver New Facilities that Support the University's Mission

Strategy 3.6: Improve and Manage Campus Design Guidelines, Standards and Specifications

Objective 3.6.1. 80% of revisions integrated into the Design and Construction Manual based upon periodic review and updates.

Measure: % of sections updated and posted.

Balanced Scorecard Category: Internal Business Process



Status

Lead Architectural Planning

GOAL #3 - Deliver New Facilities that Support the University's Mission

Strategy 3.6: Improve and Manage Campus Design Guidelines, Standards and Specifications

Objective 3.6.1. 80% of revisions integrated into the Design and Construction Manual based upon periodic review and updates.

Measure: % of sections updated and posted.

Balanced Scorecard Category: Internal Business Process

ACTION PLAN

- Actions Complete:
 - o ASG has provided their "final" product
 - Architectural Planning Team has gone through entire document for corrections
 - Design manual has been posted
 - A meeting was held with the departments and sections for review distributed.
- Actions Planned:
 - o Receive input from the Departments
 - Compile changes
 - Conduct quarterly updates

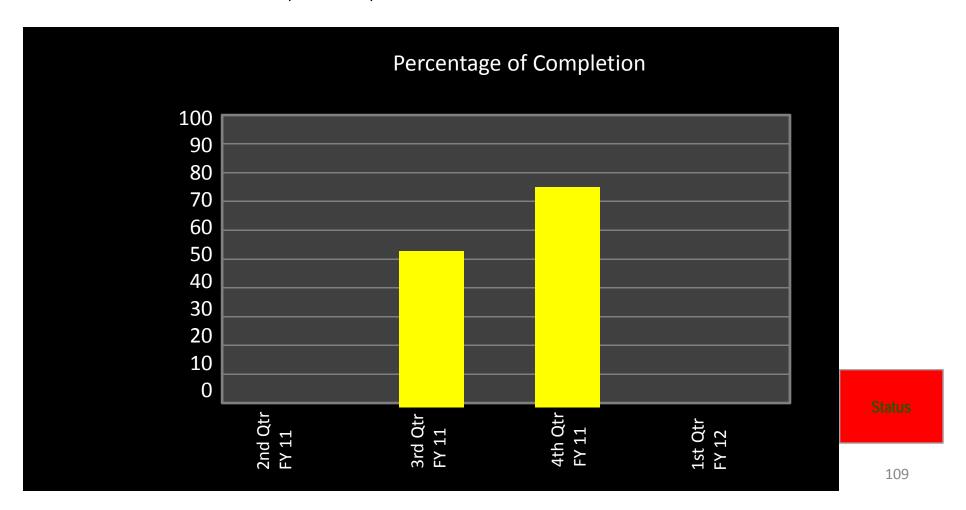
Lead Architectural Planning

GOAL #3 - Deliver New Facilities that Support the University's Mission

Strategy 3.7: Improve space utilization throughout the university.

Objective 3.7.1.1 100% of space audits by Division; Documented and updated into Archibus NLT December 2012.

Measure: % Initial audits and updates completed.



GOAL #3 – Deliver New Facilities that Support the University's Mission

Strategy 3.7: Improve space utilization throughout the university.

Objective 3.7.1.1 100% of space audits by Division; Documented and updated into Archibus NLT December 2012.

Measure: % Initial audits and updates completed.

Balanced Scorecard Category: Internal Business Process

ACTION PLAN

- Actions Complete:
 - o BA Audit 75% complete to date
 - o AA Audit 75% complete to date
- Actions Planned:
 - o AA complete NLT end of June, 2011 (Depends on AA)
 - o BA completed NLT end of July, 2011
 - Remainder completed NLT Oct, 2011
 - Spot inspections/ checks competed NLT Dec 2011

Lead Architectural Planning

Lead Capital

GOAL #3 – Deliver New Facilities that Support the University's Mission

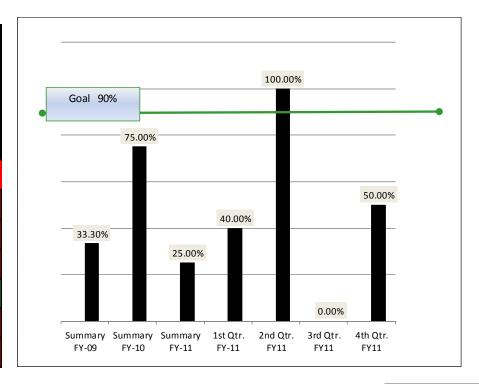
Strategy 3.3 Improve the Capital Design Process

Objective 3.3.1 90% of designers under contract within 120 days of Project posting in CAPSTAT

Measure: Percentage of designers under contract within 120 days.

Balanced Scorecard Category: Internal Business Process

STRATEGIC REVIEW by Fiscal Year (July-June)	No. of projects authorized in Capstat	Designer under contract within 120 days	Designer not under contract within 120 days	% Designers under contract w/in
Summary FY-09	9	3	4	33.30%
Summary FY-10	10	9	3	75.0%
Summary FY-11	11	2	6	25.0%
1st Qtr. FY-11	5	0	2	40.0%
2nd Qtr. FY-11	4	1	0	100.0%
3rd Qtr. FY-11	2	0	3	0.0%
4th Qtr. FY-11	0	1	1	50.00%



Objective for 4th Quarter is 50% Year to date is 25%



GOAL #3 – Deliver New Facilities that Support the University's Mission

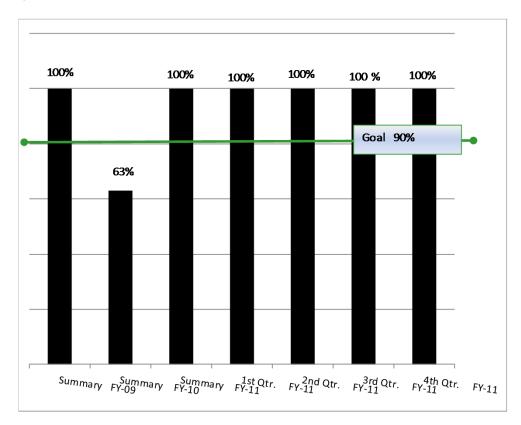
Strategy 3.3 Improve the Capital Design Process

Objective 3.3.2 90% of designs complete by the scheduled completion time

Measure: Percentage of designs completed on or before the original completion time

Balanced Scorecard Category: Internal Business Process

STRATEGIC REVIEW by Fiscal Year (July-June)	No. of projects completed by scheduled time	# not completed by scheduled time	% Designs complete by completion time
Summary FY-09	4	0	100.00%
Summary FY-10	9	5	63.00%
Summary FY-11	6	0	100.00%
1st Qtr. FY-11	2	0	100.00%
2nd Qtr. FY-11	1	0	100.00%
3rd Qtr. FY-11	2	0	100.00%
4th Qtr. FY-11	1	0	100.00%



Objective for 4th Quarter is 100% Year to date is 100%



Lead Capital

GOAL #3 – Deliver New Facilities that Support the University's Mission

Strategy 3.3 Improve the Capital Design Process

Objective 3.3.3 90% of designs complete within design budgeted fee

Measure: Percentage of designs completed within the original design contract amount

Balanced Scorecard Category: Financial Perspective

		Percent	Percent	Completed		
			Difference	Difference	Within	
		Initial Contract	Final/Current	Between	Between	Design
Projects	OC25		Contract	OC25 &	Initial & Final	Budget
			Contract	Initial	Contract	(1=ves,
Football/Sports	\$3,950,000	\$2,739,800	\$3,224,472	-30.6%	17.7%	0
Motorsports II	\$399,000	\$303,000	\$303,700	-24.1%	0.2%	0
Parking Deck I	\$1,701,000	\$1,044,000	\$802,869	-38.6%	-23.1%	1
Parking Deck J	\$2,211,057	\$946,200	\$0	-57.2%	0.0%	0
RDH Renovation	\$1,742,048	\$0	\$0	0.0%	0.0%	0
Res. Hall Ph. X	\$2,809,632	\$2,167,790	\$0	-22.8%	0.0%	0
Res. Hall Ph. XI	\$3,695,657	\$2,078,598	\$0	-43.8%	0.0%	0
Res. Hall Moore & Sanford	\$503,000	\$435,000	\$435,000	-13.5%	0.0%	1
Tennis Courts	\$292,972	\$275,000	\$275,000	-6.1%	0.0%	1
Heck Dam	\$190,000	\$185,650	\$0	-2.3%	0.0%	0
Demo Phase III	\$45,455	\$32,500	\$0	-28.5%	0.0%	0

^{*}Factors in budget fee changes: Owner changes scope, owner adds more scope, ADA compliances.

Objective is 30%

Lead Capital

Status



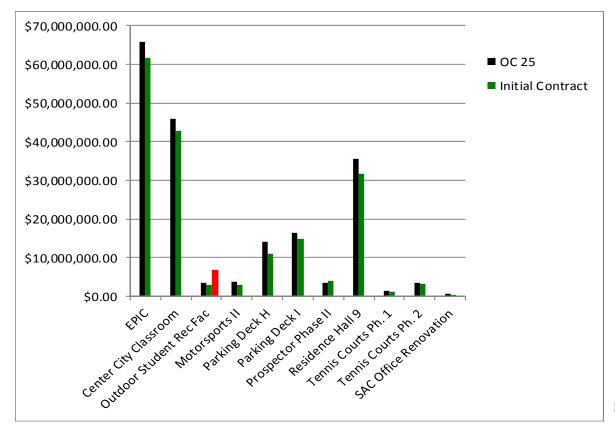
GOAL #3 – Deliver New Facilities that Support the University's Mission

Strategy 3.4 Improve Administration of the Capital Construction Process

Objective 3.4.2 95% of Capital Projects completed within the original construction contract amount or Guaranteed Maximum Price (GMP) plus 3% new construction 5% renovation (contingency)

Measure: Percentage of projects completed within the original contract amount or GMP plus 3% (contingency).

Balanced Scorecard Category: Internal Business Process



Projects listed are not complete

Status

^{*}Factors in contract \$\$ changes could include: Owner changes in construction, unforeseen conditions, design omissions.



Balance Score Card DISCUSSION INTERNAL PROCESSES PERSPECTIVE

Perspective Strategic Objective Lag Measures/Lead Measures Target Actual 1st Ouarter 2nd Ouarter 3rd Quarter 4th Ouarter No data Labor Availability Increase Wrench Time >80% ogistics Efficiency Stock Fill Rate >97% No data Optimize Supply Chain Non-stock cycle time (request to receipt time) <4 days No data Improve Process Reliability On-time Prev. Maintenance completion > 90% No data Internal Reduce Unscheduled equipment repl projects by 15% No data **Processes** Manage Technical Resources Completion of FM 5-YR Tech. Plan by 2015 100% 85.9% To satisfy and delight our customers, which 80% of Existing Projects Documented and Input into the operational proceses Master/Project Planning Process CRDM by July 2011. (updated Third Qtr FY11) 80% 80% must we excel in? 100% of Capital Projects on the Appropriated and Non-Appropriated Six Year Capital Improvements Plan approved and ready for submission to GA by Fall 2011 80% 100% Projects on the Non-appropriated Six Year Plan have completed pre-programs 80% removed 3.2.3 % Projects with completed OC-25s - Appropriated 75% % Projects with completed OC-25s - Non-Approp. 75% 80% of Infrastructure Projects Integrated into Capital Construction Project Scopes 80% of Revisions Integrated into the Design and 3.6.1 Construction Manual. 80% 80% 100% of Space Audits by Division; Documented and Updated into Archibus NLT December 2012. 100% 75% Capital Project Administration Designers Under Contract w/in 120 days of Posting in 90% w/in 120 25% 90% of Designs Complete by Scheduled Comp. Date 100% 90% of Designs w/in Design Budgeted Fee 95% of Cap Prof completed w/in orig contract or GMP 95%



Balance Score Card Learning & Growth Perspective

Strategic Objectives:

Develop high quality staff Retain high quality staff Develop positive culture Improve Employee Safety

GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Strategy 5.1 Recruit a talented and diverse workforce in a timely fashion

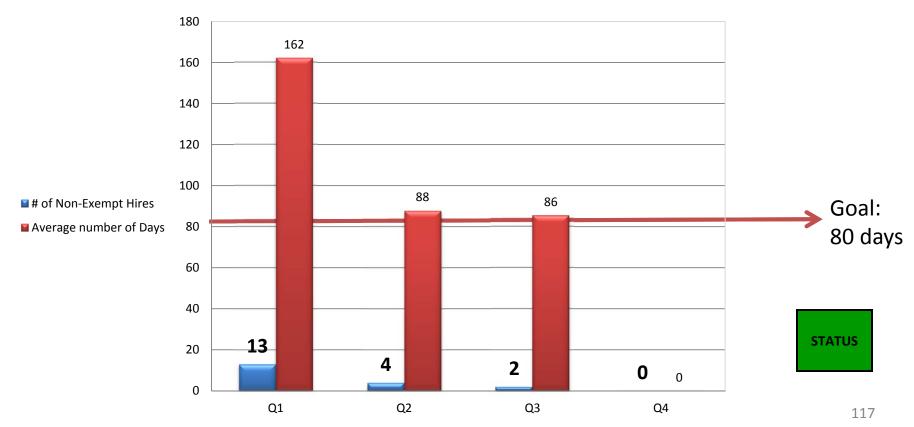
Objective 5.1.1 Benchmark vacancy time of no longer than 80 calendar days – Nonexempt

Benchmark vacancy time of no longer than 120 calendar days - Exempt

Measure: Days needed to fill vacant position

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth

Average Number of Days to Fill Nonexempt (Hourly) Vacancies



Lead FBO

Lead FBO

GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Strategy 5.1 Recruit a talented and diverse workforce in a timely fashion

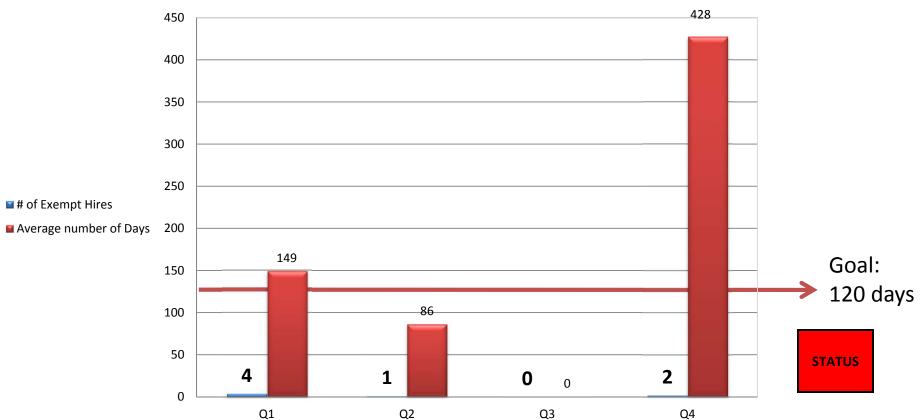
Objective 5.1.1 Benchmark vacancy time of no longer than 80 calendar days – Nonexempt

Benchmark vacancy time of no longer than 120 calendar days - Exempt

Measure: Days needed to fill vacant position

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth

Average Number of Days to Fill Exempt (Salaried) Vacancies



GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Strategy 5.1 Recruit a talented and diverse workforce in a timely fashion

Objective 5.1.1 Benchmark vacancy time of no longer than 80 calendar days – Nonexempt

Benchmark vacancy time of no longer than 120 calendar days - Exempt

Measure: Days needed to fill vacant position

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth

- Actions Complete
 - ✓ Revamped Hiring Process
 - ✓ Implemented new HRIS for FM HR
 - ✓ Reviewed new PeopleAdmin program.
- Actions Planned
 - 1. Work with Campus HR to ensure successful implementation on August 1st.



■ # of Hires

■# Number Exempt Hired

(22%)

GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

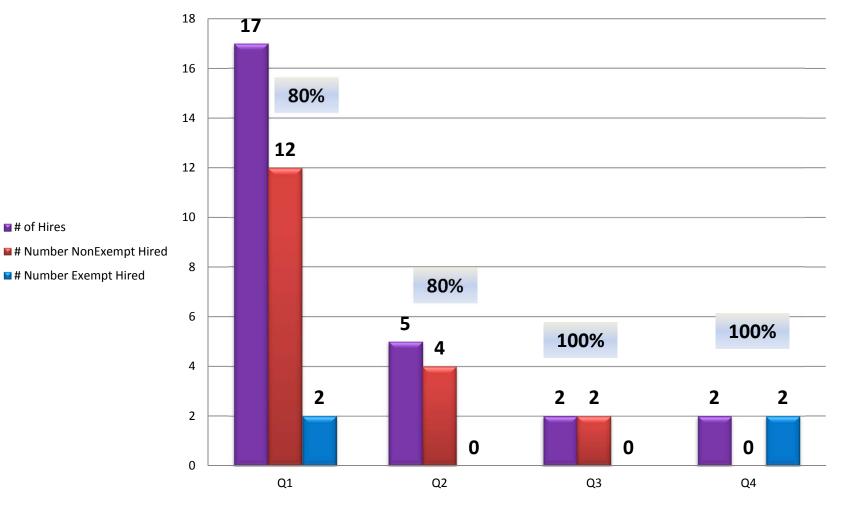
5.1 Strategy Recruit a talented and diverse workforce in a timely fashion

Objective 5.1.2 100% of positions filled through targeted selection process by FY 2010

Measure: Completion of hiring checklist by hiring manager (including on-boarding)

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth

Positions filled using Targeted Selection





Lead

FBO

120

GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Strategy 5.1 Recruit a talented and diverse workforce in a timely fashion

Objective 5.1.2 100% of positions filled through targeted selection process by FY 2010

Measure: Completion of hiring checklist by hiring manager (including onboarding)

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth

- Actions Complete
- Actions Planned
 - 1. Communication to Managers and Supervisors more guidance on process
 - 2. Develop Targeted Selection on-line training session



Lead FBO

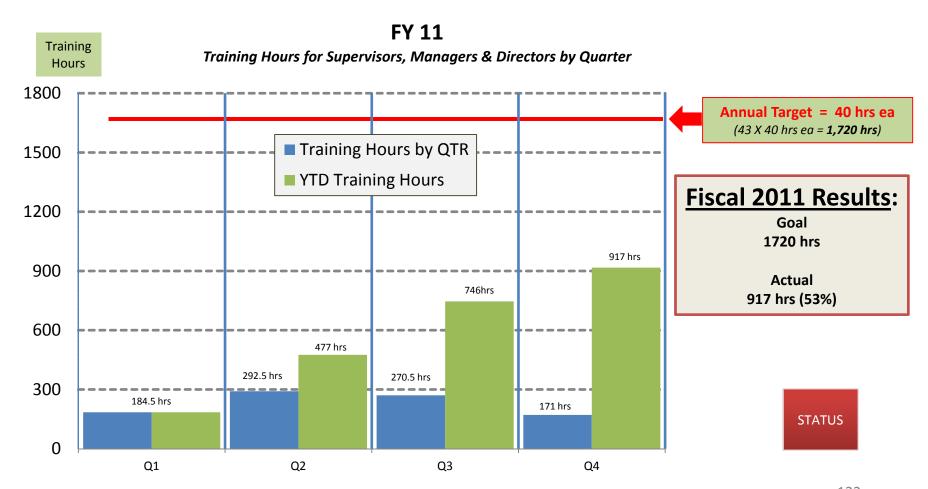
GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Strategy 5.2 Implement training system to enhance employee performance and provide career growth

Objective 5.2.1 Increase Supervisor/Manager Training to 40 Hours per Year

Measure: Average Hours of Training provided to or Obtained by Supervisors and Managers

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth



GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce



Strategy
 Objective
 5.2 Implement training system to enhance employee performance and provide career growth
 Increase Supervisor/Manager Training to 40 Hours of per year.

- Actions Completed
 - ✓ Completed Electrician Matrix development
- Actions Planned
 - 1. Unveil Electrical Lab
 - 2. Continue matrix updates HVAC underway
 - 3. Continued review of Leadership Development Matrix
 - 4. Develop compliance training and mission specific training metrics

Lead FBO

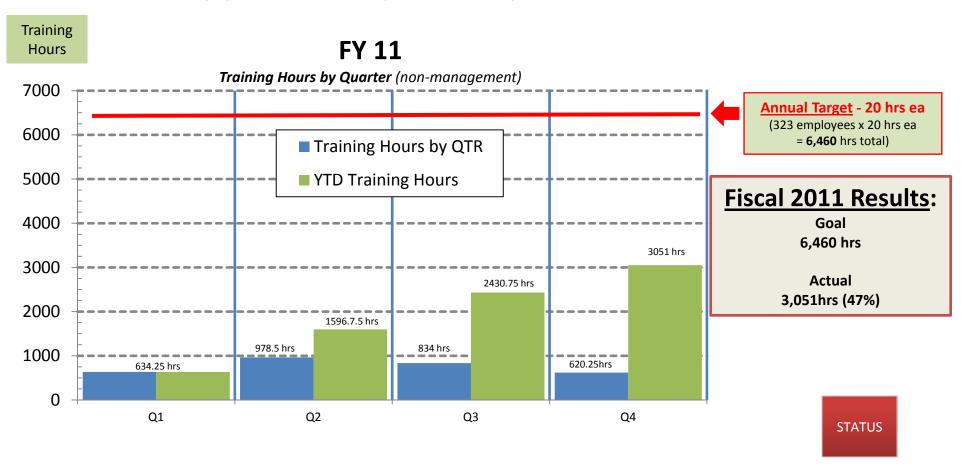
GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Strategy 5.2 Implement training system to enhance employee performance and provide career growth

Objective 5.2.2 Increase employees training to 20 Hours per year.

Measure: Average hours of training provided to or obtained by front line employees

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth



2010~11 YTD Training Hours - Percentage of Yearly Target

(4th Quarter/YTD Standings)

Unit/Zone	4 th Qtr	YTD
Design Services	5.3%	56%
Grounds	0%	4%
FIS	40%	88%
Steam Plant	80%	56%
Zone 7	103%	28%
Capital Projects	21%	75%
Housekeeping	29%	50%
Lock Shop	14%	11%
Zone 5	35%	20%
High Voltage & Fire Alarms	0%	32%
Zone 1	45%	40%
Zone 6	15%	28%
Zone 2	0%	31%

Unit/Zone	4 th Qtr	YTD
Facilities Operations	45%	88%
Zone 4	48%	51%
Central Operations	20%	61%
Auto	91%	64%
Recycling	62%	77%
Planning/Architectural	256%	392%
Real Estate/Land Use	20%	155%
Business Office	152%	92%
AVC Office	253%	178%

GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Strategy 5.2 Implement training system to enhance employee performance and provide career growth

Objective 5.2.2 Increase employees training to 20 Hours per year.

Measure: Average hours of training provided to or obtained by front line employees

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth

- Actions Complete
- Actions Planned
 - 1. Develop plan for new Lunch and Learn Series
 - 2. Develop case for an FM Computer Training Lab
 - 3. Continue development of training matrix for trades positions
 - 4. PC skills training for infrequent users in preparation for Web Time entry



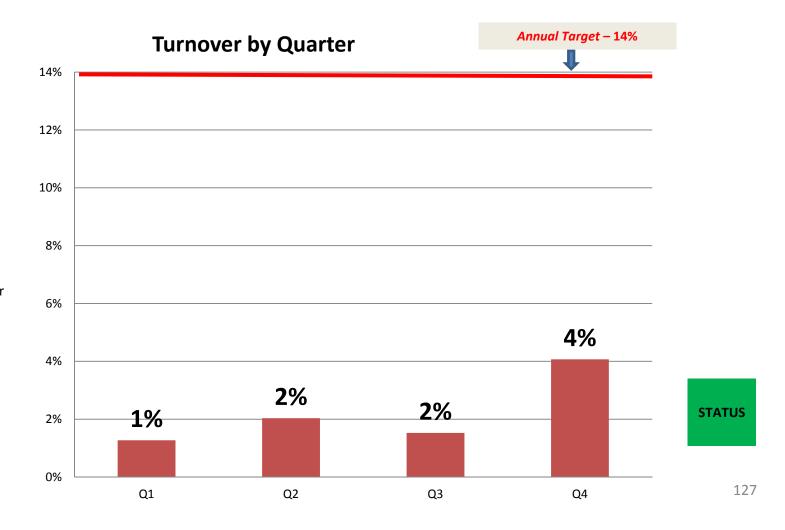
GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Strategy 5.3 Retain a Quality Workforce

Objective 5.3.1 Maintain the Annual Employee Turn-over Rate to <14%

Measure: Annual Employee Turn-over Rate

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth



■ Turnover by Quarter

Lead FBO

GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Lead FBO

Strategy 5.3 Retain a Quality Workforce

Objective 5.3.1 Maintain the Annual Employee Turn-over Rate to <14%

Measure: Annual Employee Turn-over Rate

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth

- Actions Complete
 - ✓ Revamped employee exit interview process web-based
- Actions Planned
 - 1. Develop succession plan for management

Lead FBO

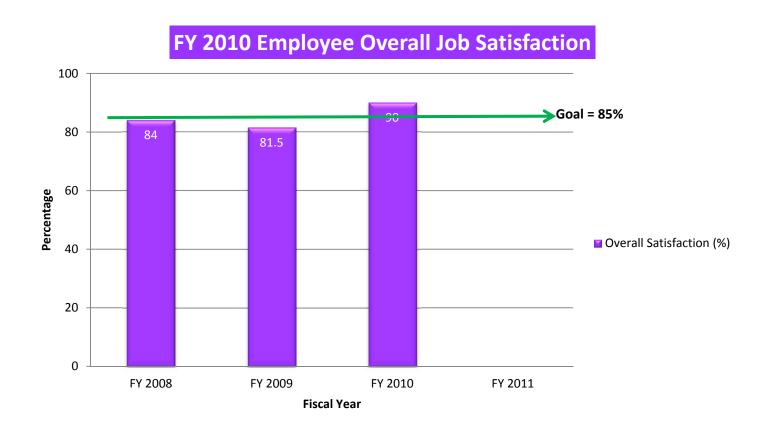
GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce

Strategy 5.3 Improve Employee Satisfaction

Objective 5.3.2 Achieve 85% Overall Employee Job Satisfaction on the Annual Employee Satisfaction Survey

Measure: Annual Employee Satisfaction Survey Overall Job Satisfaction Survey Question

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth



STATUS

GOAL #5 - Develop a valued, well-trained, motivated and diverse workforce



Strategy
 Objective
 5.3 Improve Employee Satisfaction
 Achieve 85% Overall Employee Job Satisfaction on the Annual Employee Satisfaction Survey

- Actions Complete
 - ✓ Reviewed initial survey requirements with Urban Institute May 2011.
- Actions Planned
 - 1. Determine date for next survey
 - 2. Schedule next meeting with UI

GOAL #6 – Promote Good Stewardship

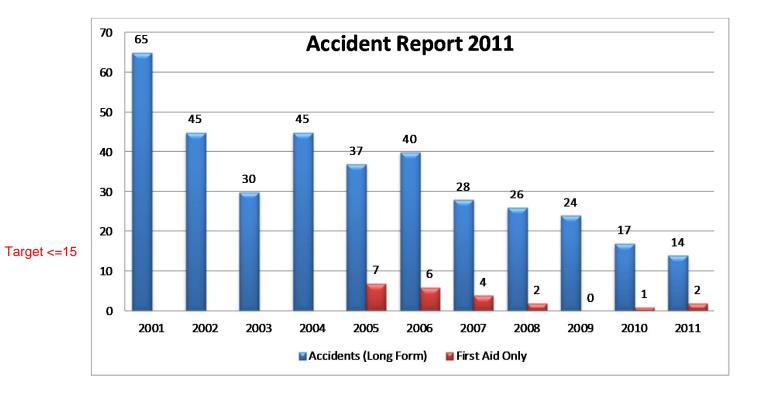
Strategy 6.4 Improve Employee Safety

Objective 6.4.1 Reduce Accidents by 10 Percent Annually

Measure: Number of reportable accidents (Measured by Calendar Year)

Goal: <=15

Balanced Scorecard Category: Innovation and Learning Perspective/Learning and Growth



STATUS

GOAL #6 – Promote Good Stewardship

Strategy 6.4 Improve Employee Safety

Objective 6.4.1 Reduce Accidents by 10 Percent Annually



- Actions Complete
 - 1 Continued to emphasize safety through safety meetings, safety training and safety audits.
- Actions Planned
 - 1 Zone supervisors to continue safety training and audits to improve overall OSHA compliance.



Balance Score Card DISCUSSION LEARNING & GROWTH PERSPECTIVE

Perspective	Strategic Objective	Goal	Lag Measures/Lead Measures	Target	Actual	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
	Develop high-quality staff	5.1.1	Reduce Vacancy Time Calendar Days	80 days/120 days	0 / 428				
	Develop high-quality staff	5.1.2	Targeted Selection/Recruitment Training	100%	90%				
Learning &		5.2.1	Supervisor (all levels of supervision) Training Hours	1720 hrs	53	Annual			
Growth How will we sustain our ability to change and improve?		5.2.2	Staff (non supervisory) Training Hours	6460 hrs	47	Annual			
	Retain high quality staff	5.3.1	Reduce Annual Turnover Rate	<14%	4.0%				
	Develop positive culture	5.3.2	Overall Annual Employee satisfaction (No survey in 2010)	85%	N/A	Annual			
	Improve Employee Safety	6.4.1	Reduce Accidents by 10% annually (CY) - goal 15 or less	<15	14		Calendar Year		

Group Discussion



Directors Discussion

